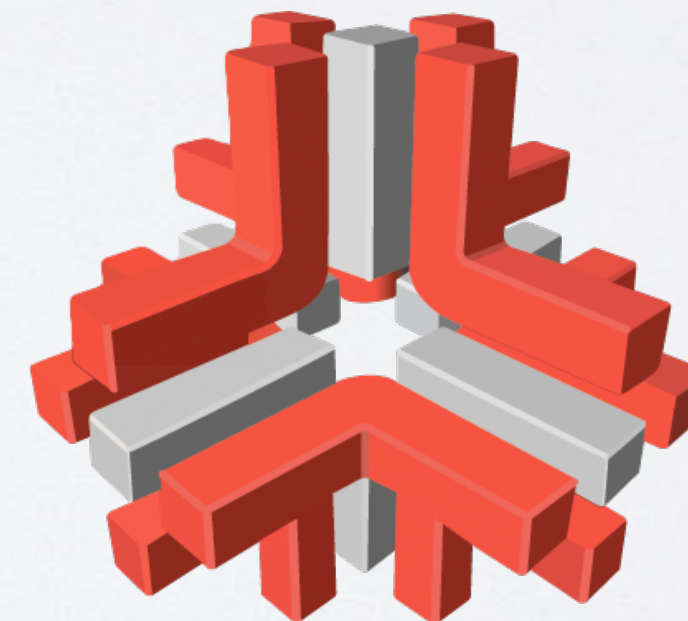
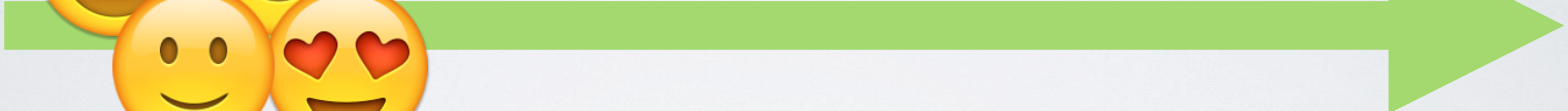
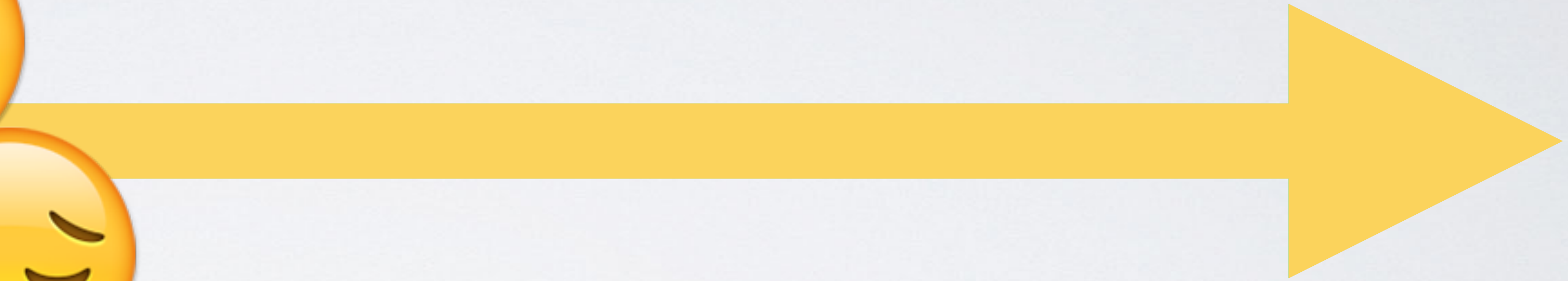
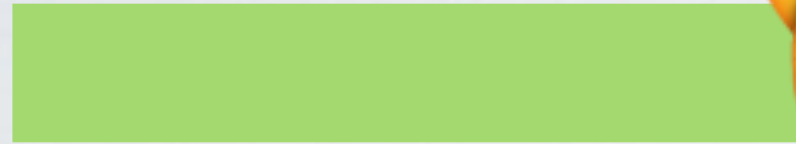
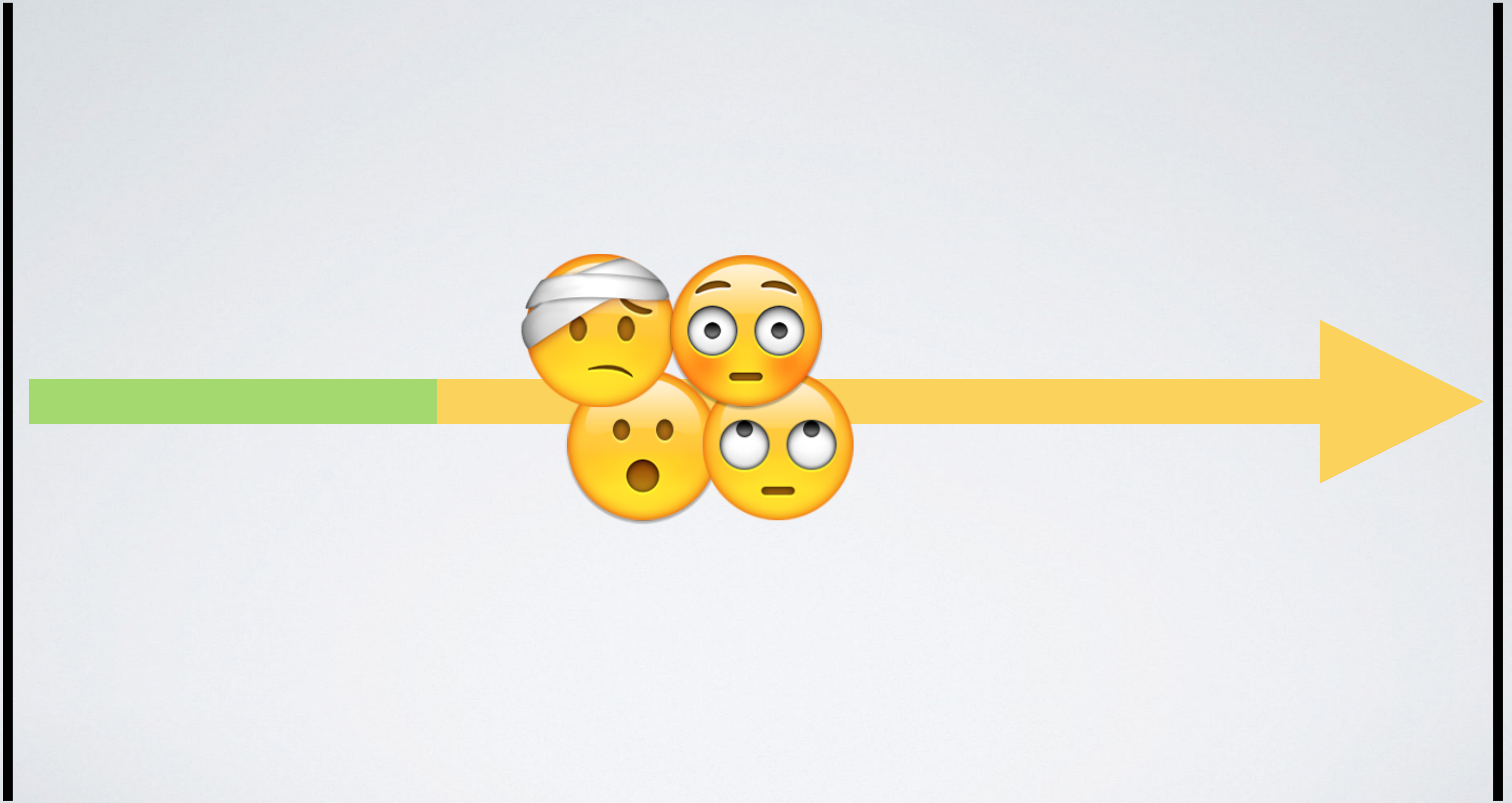


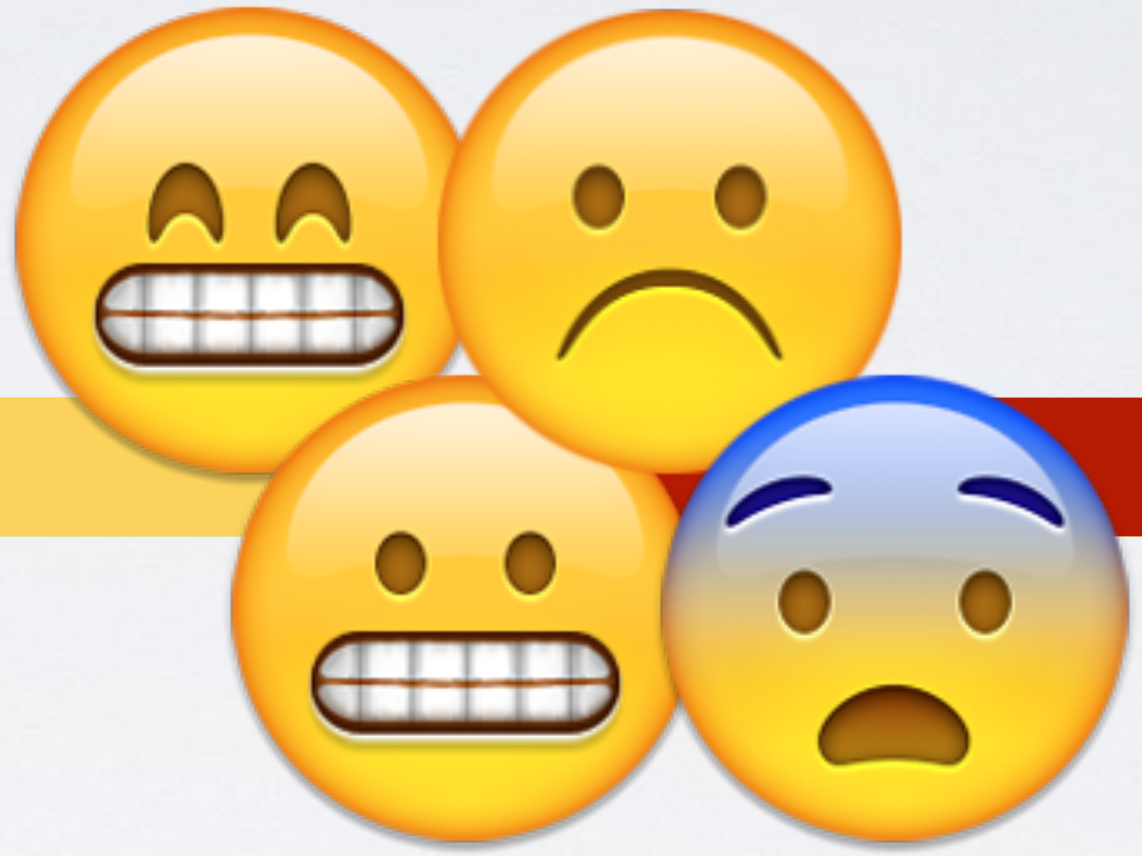
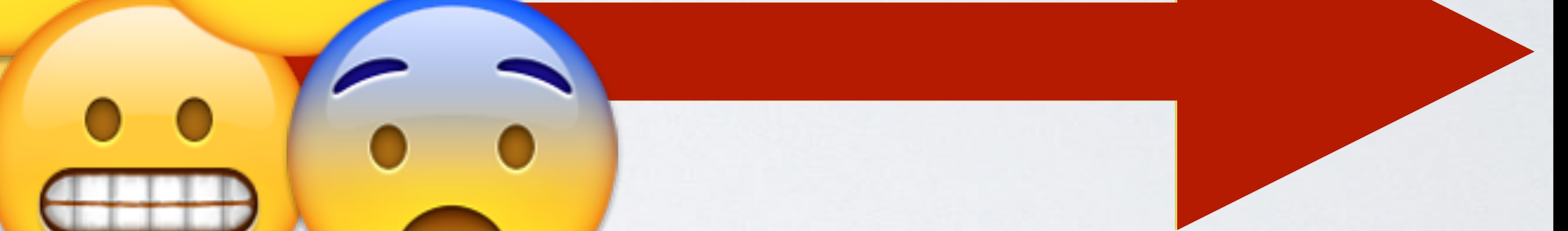
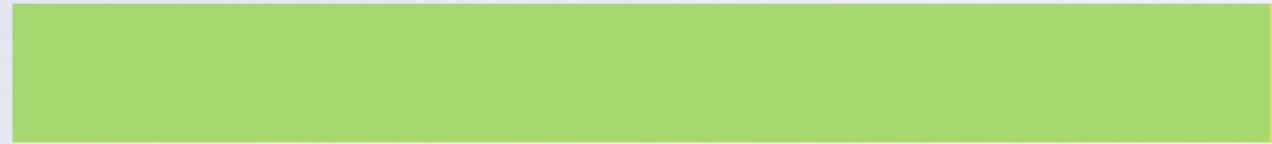
Joshua Kerievsky
CEO, Industrial Logic
[@JoshuaKerievsky](https://www.instagram.com/JoshuaKerievsky)
IndustrialLogic.com
[#ModernAgile](https://twitter.com/ModernAgile)



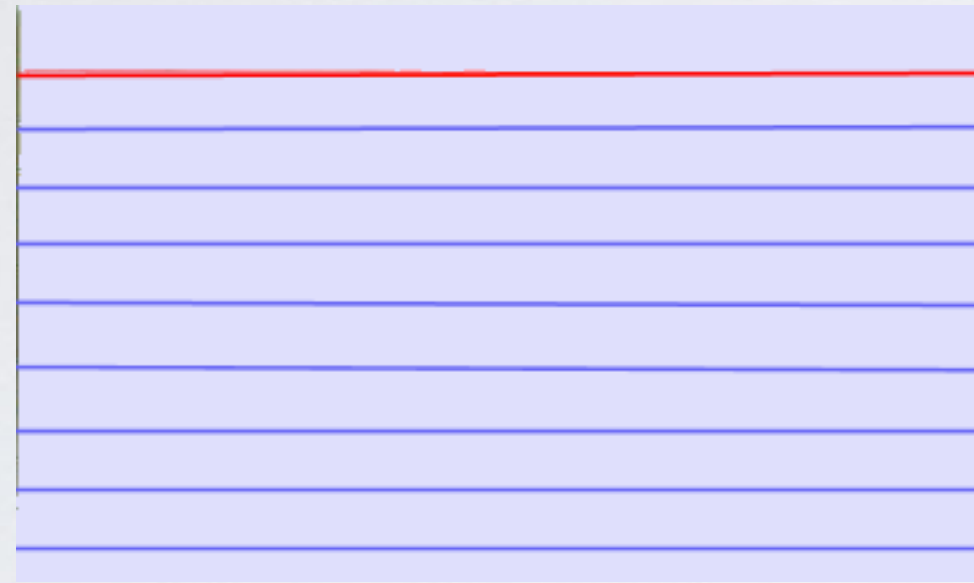










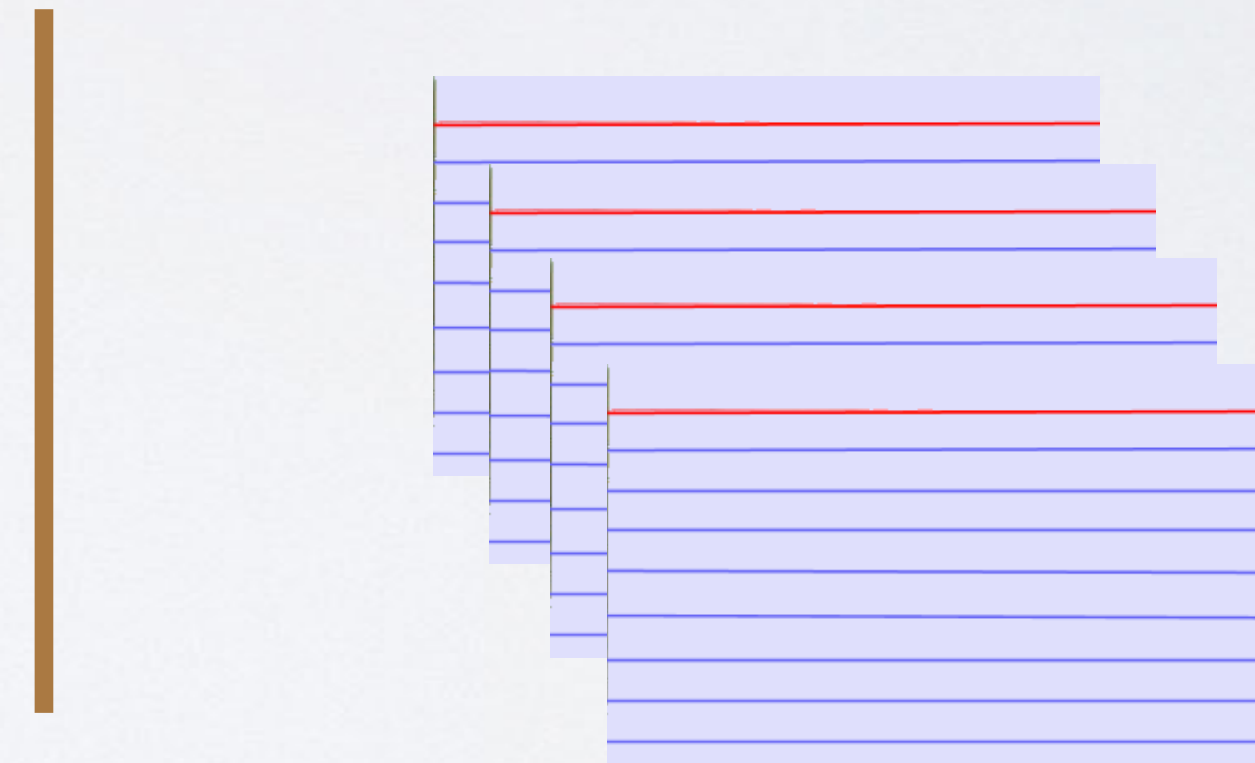
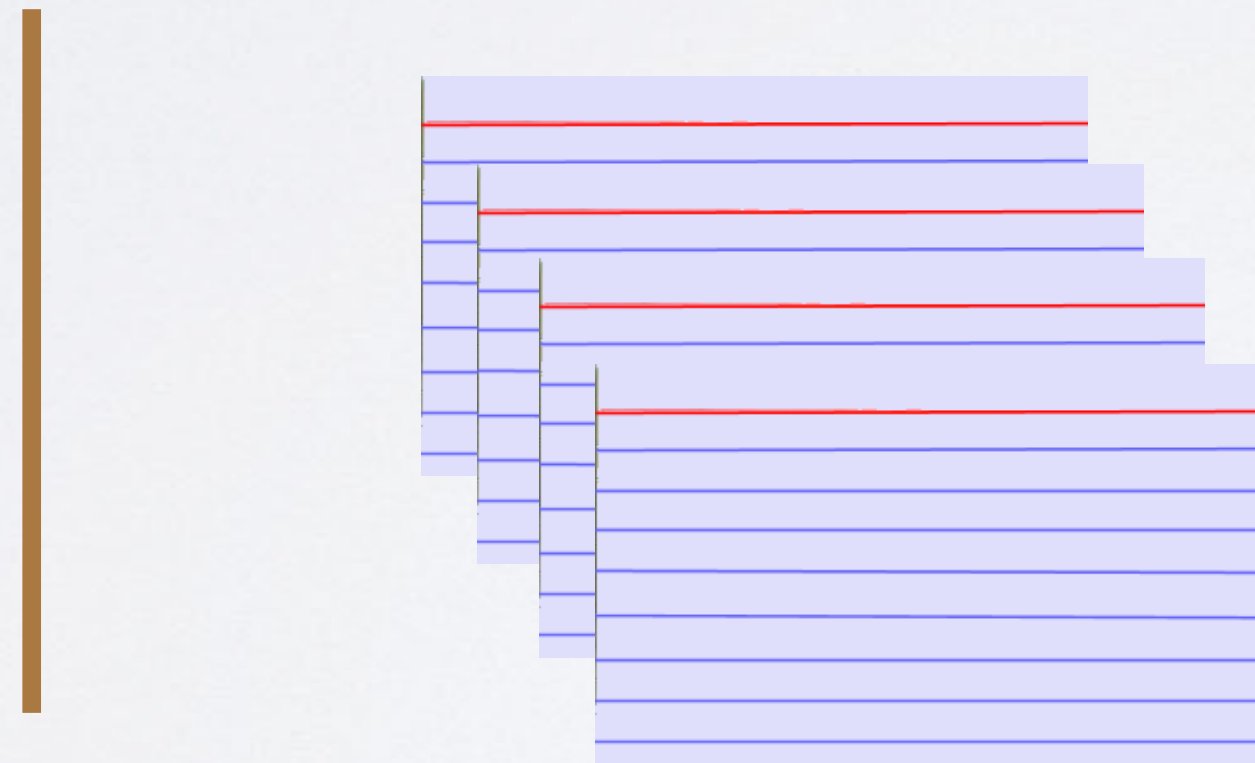


Definition of Done?

Product Owner
ACCEPTED

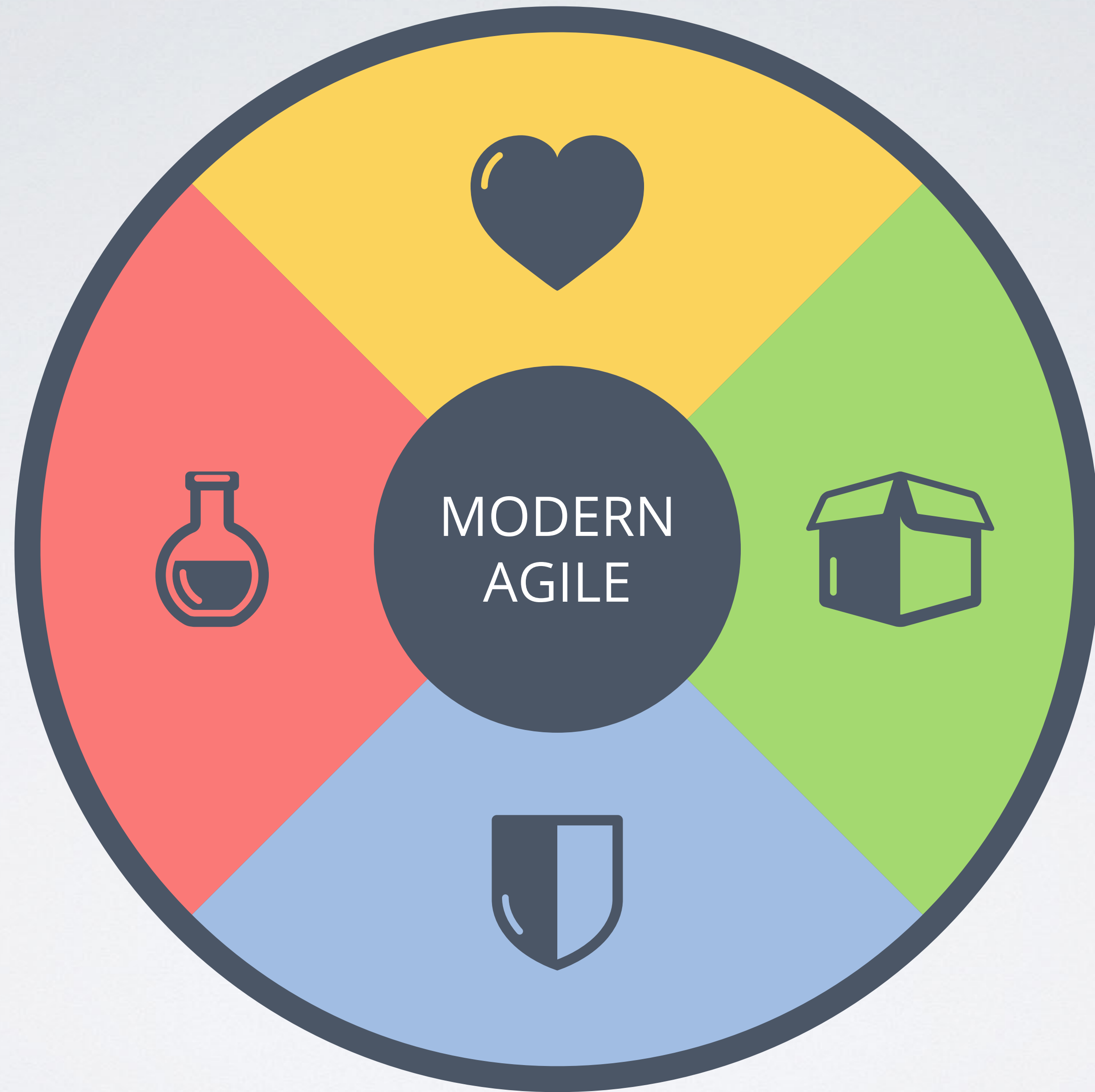
...

...



“Let’s Get Out of
the Deliverables Business!”
-Jeff Gothelf, *Lean UX*







人々を
最高にする

“The future is already
here – it's just not very
evenly distributed.”

William Gibson



Author, Neuromancer

安 全

ANZEN

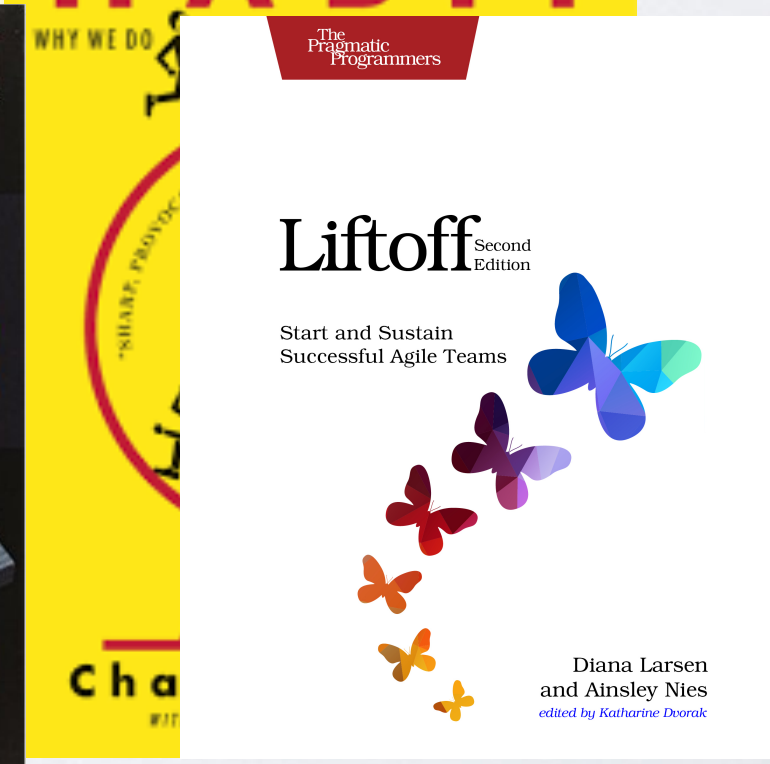
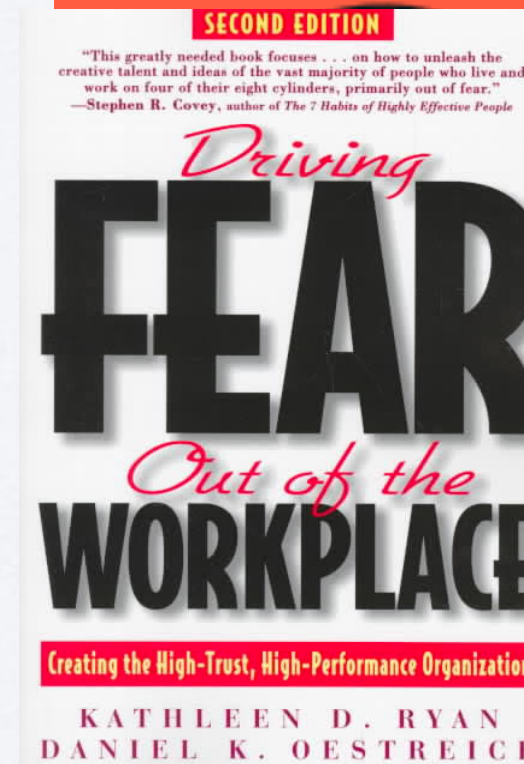
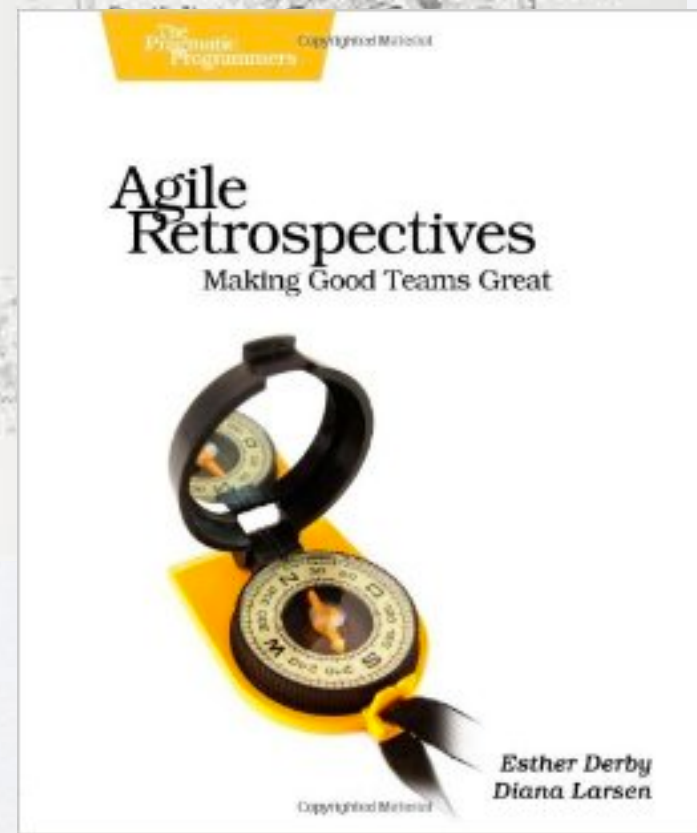
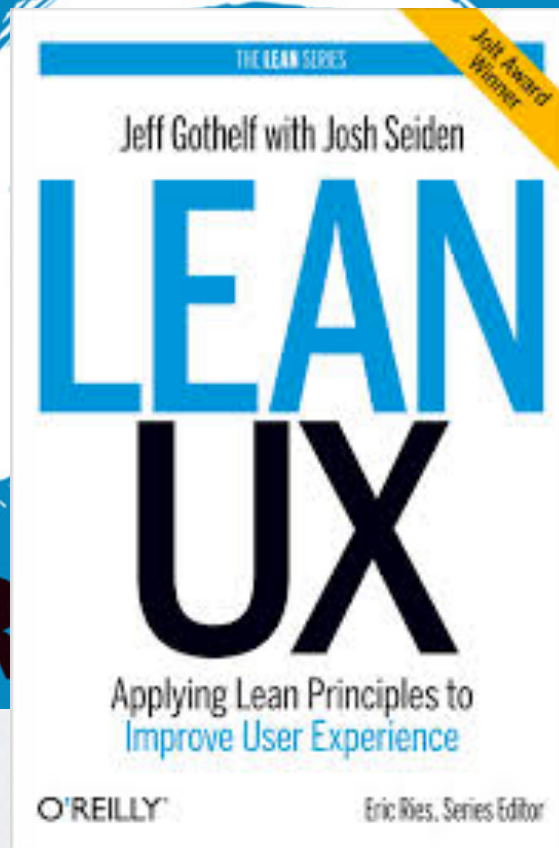
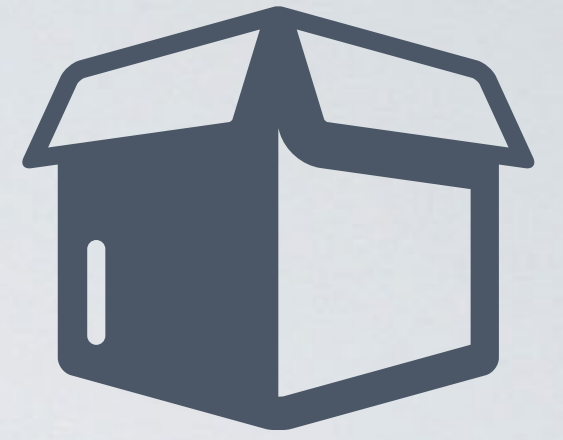
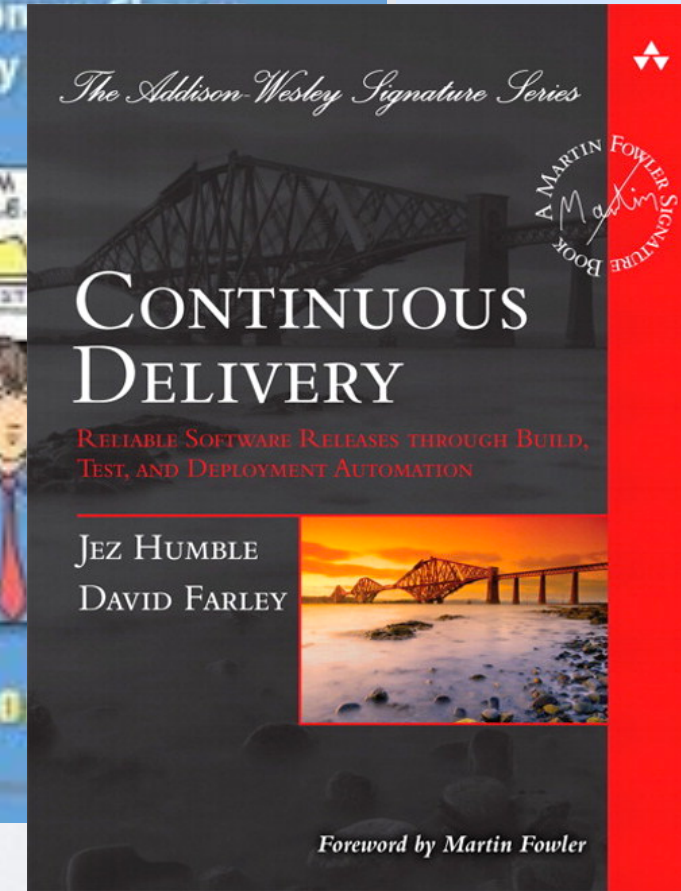
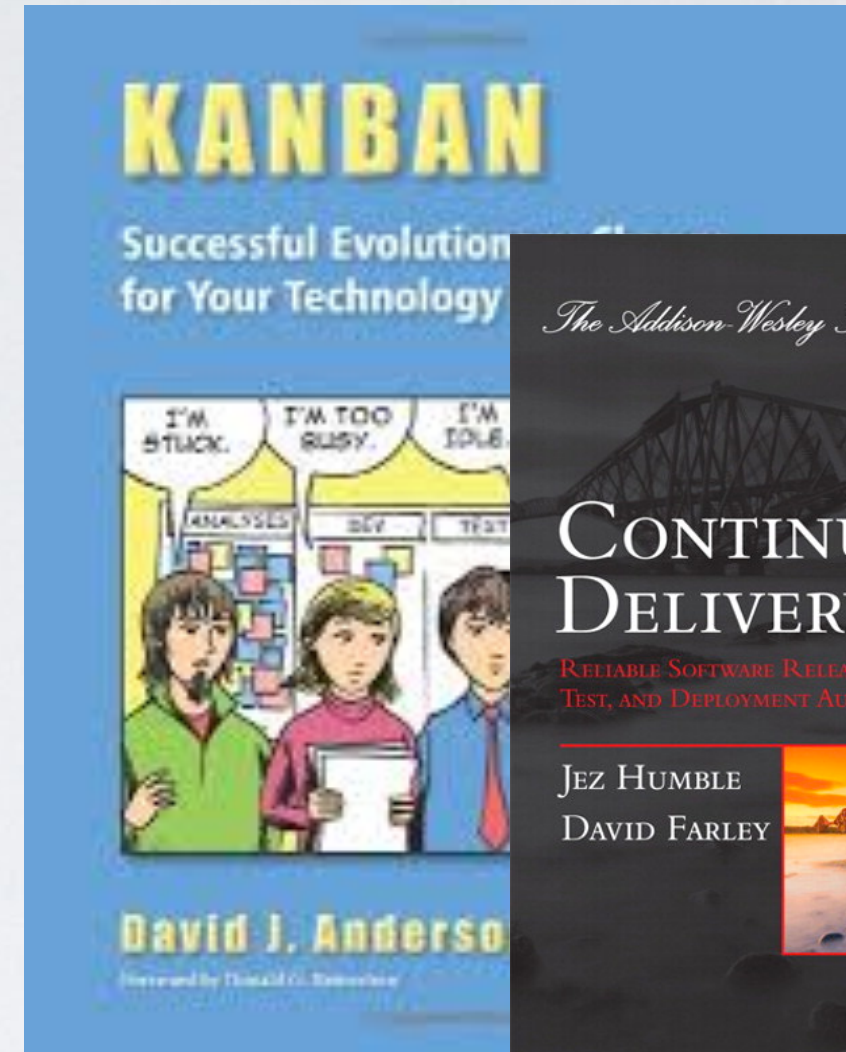
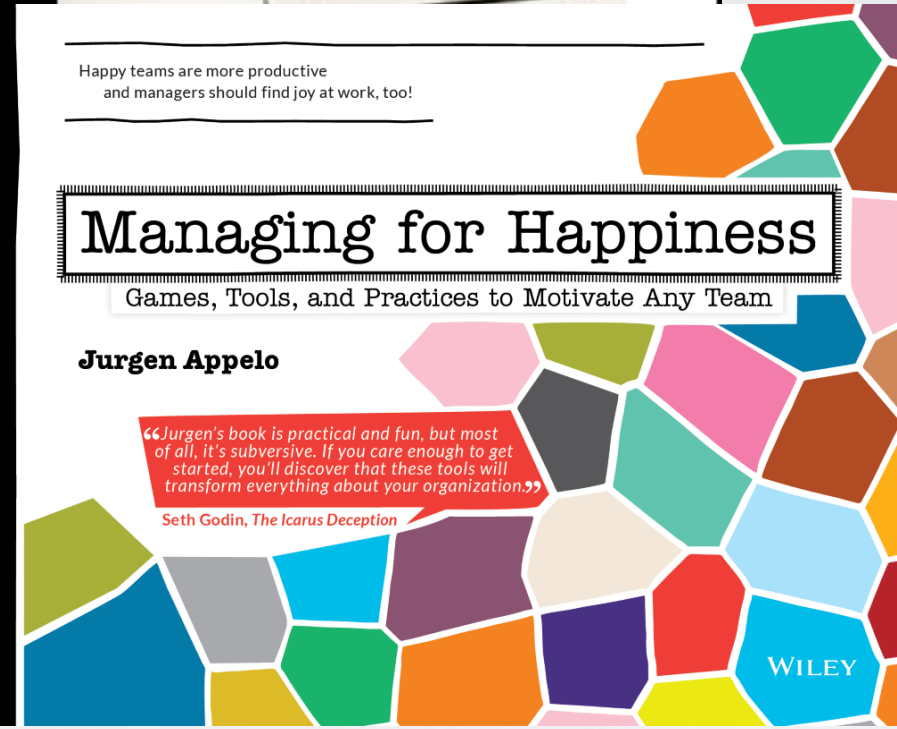
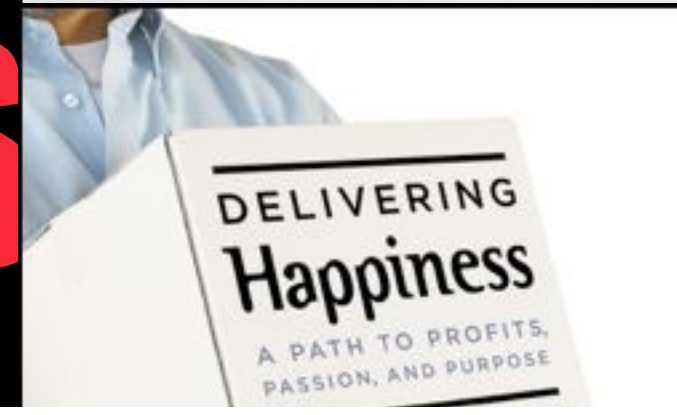


2012



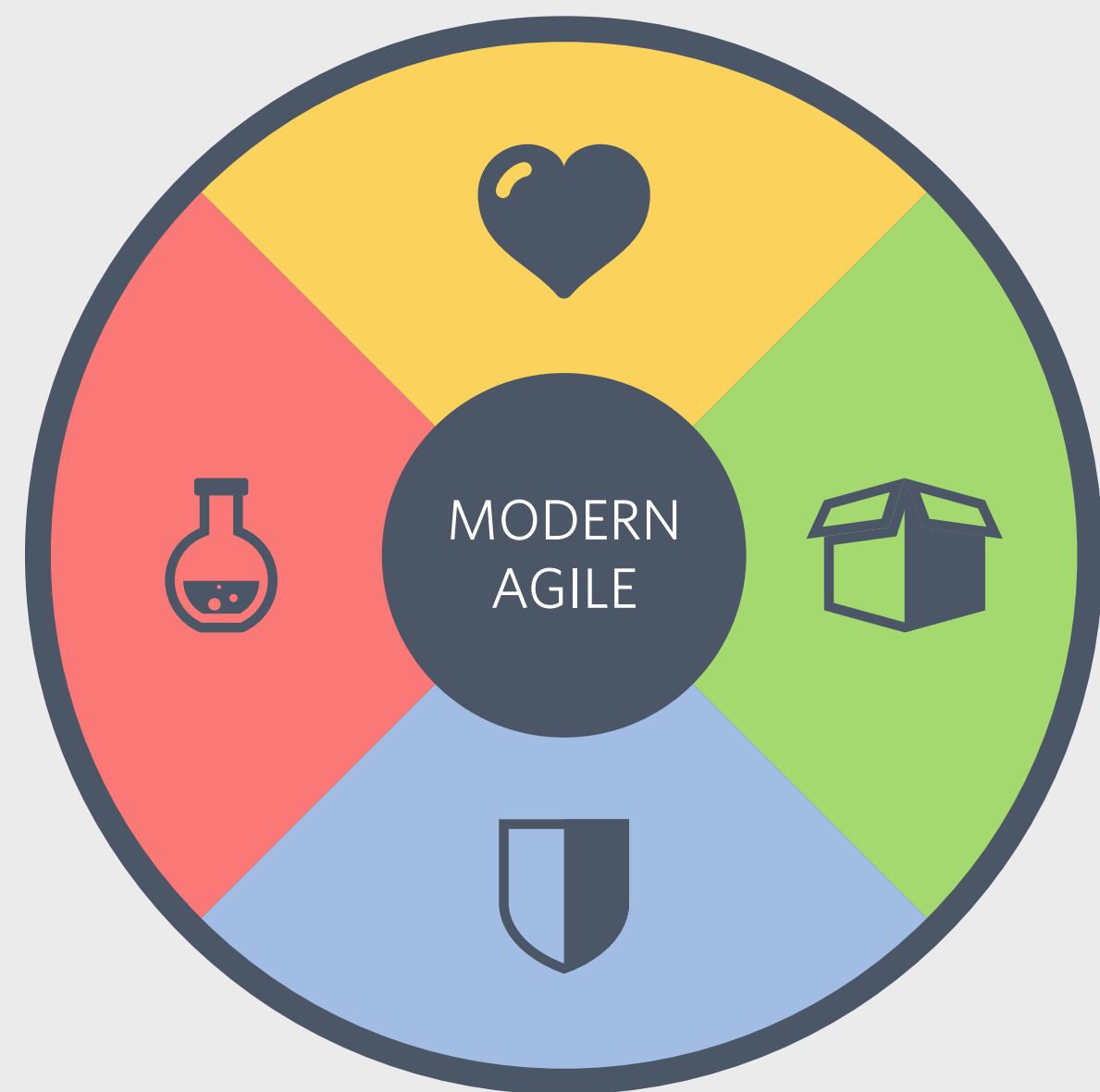
MODERN
AGILE





Manifesto for Agile Software Development

We are uncovering better ways of developing software by doing it and helping others do it.



We are *uncovering better ways of getting awesome **results**.*

Hello! Welcome To **industrial logic**



[Culture](#) [Services](#) [Results](#) [Approach](#) [About](#) [Contact](#)



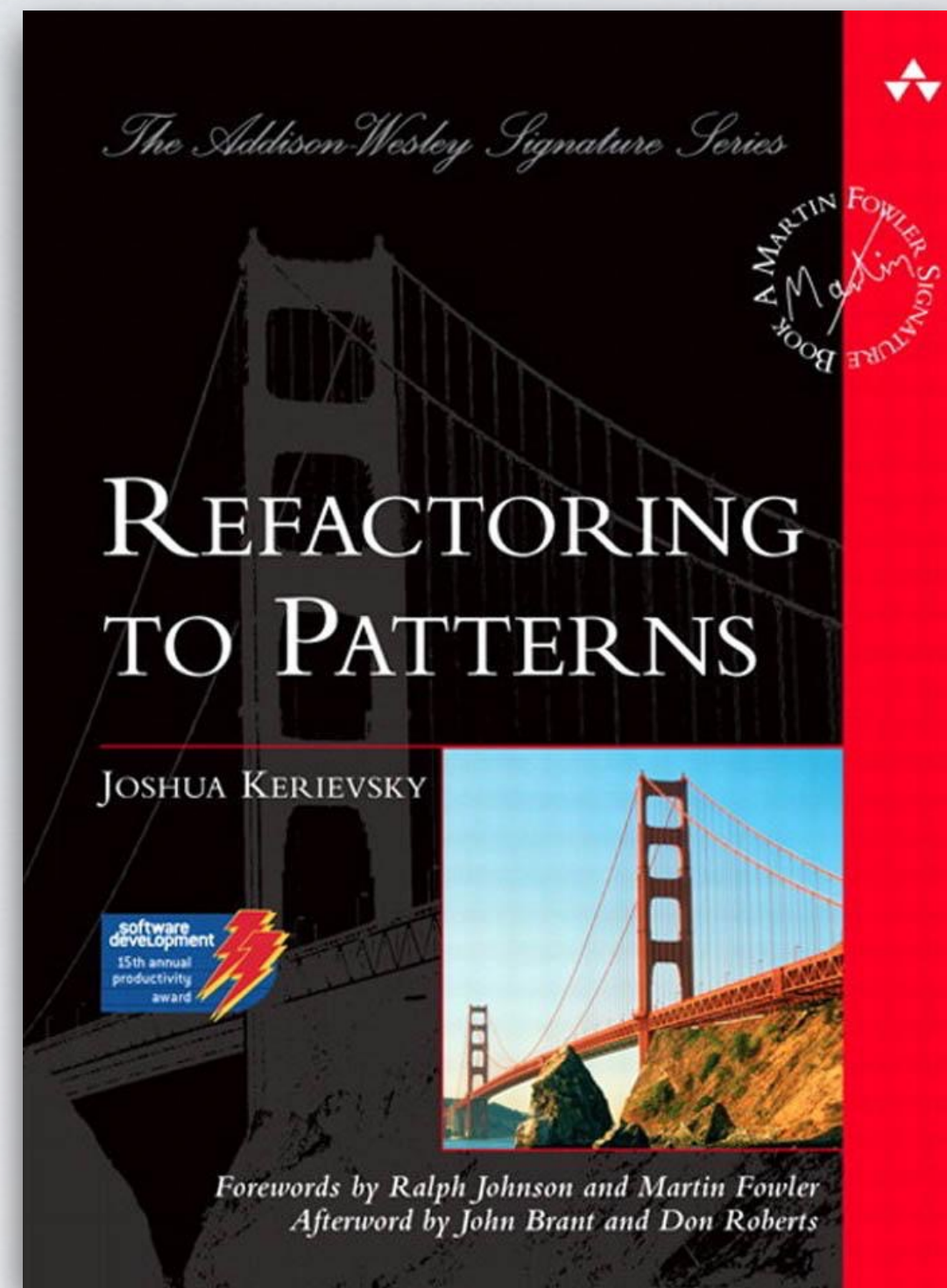
Founder & CEO

Pioneering consultancy that radically improves software development for organizations worldwide





1999... Extreme Programming



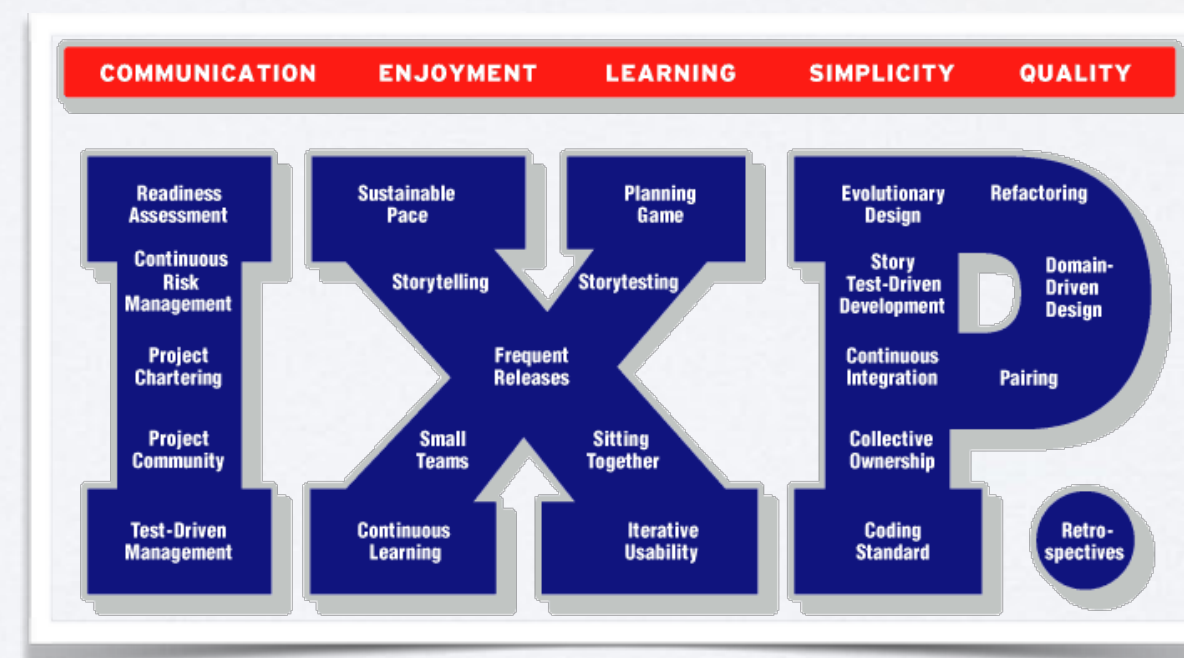
2004 Book



2006... Agile eLearning



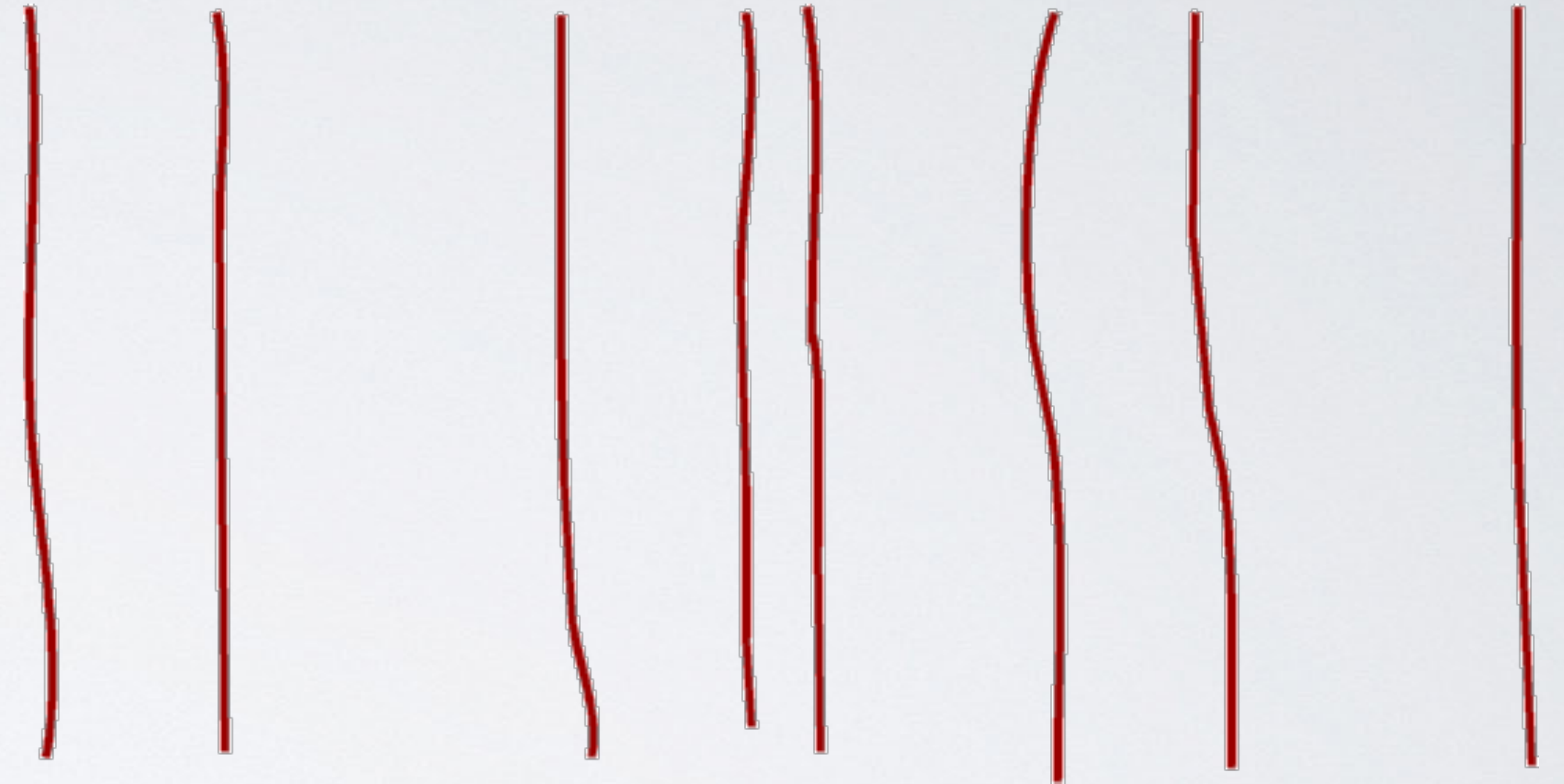
2000... Agile Coaching



2004 Enterprise Agile

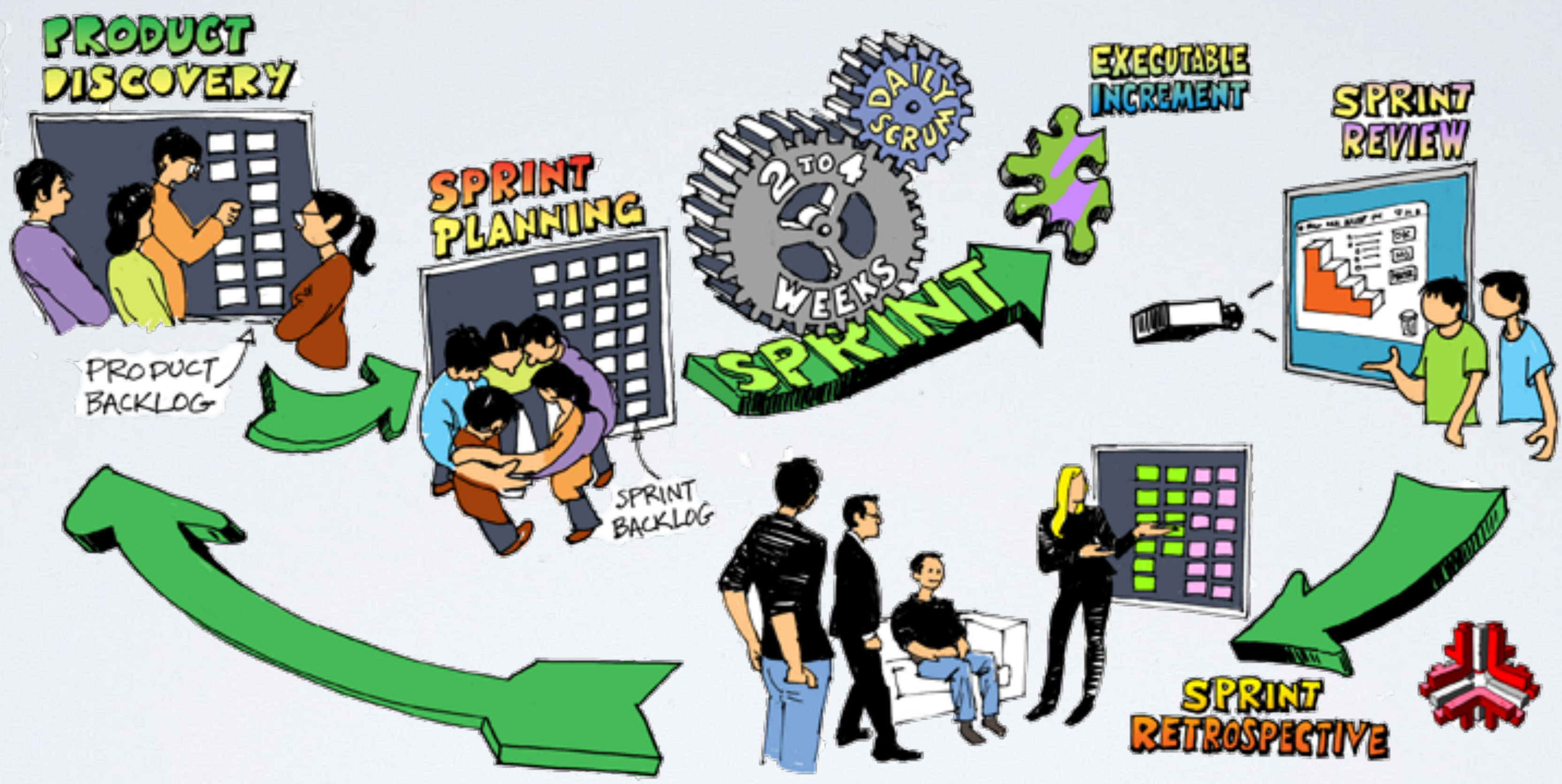


2013... Anzeneering



Motorola International 3200













Agility
Requires
Balance

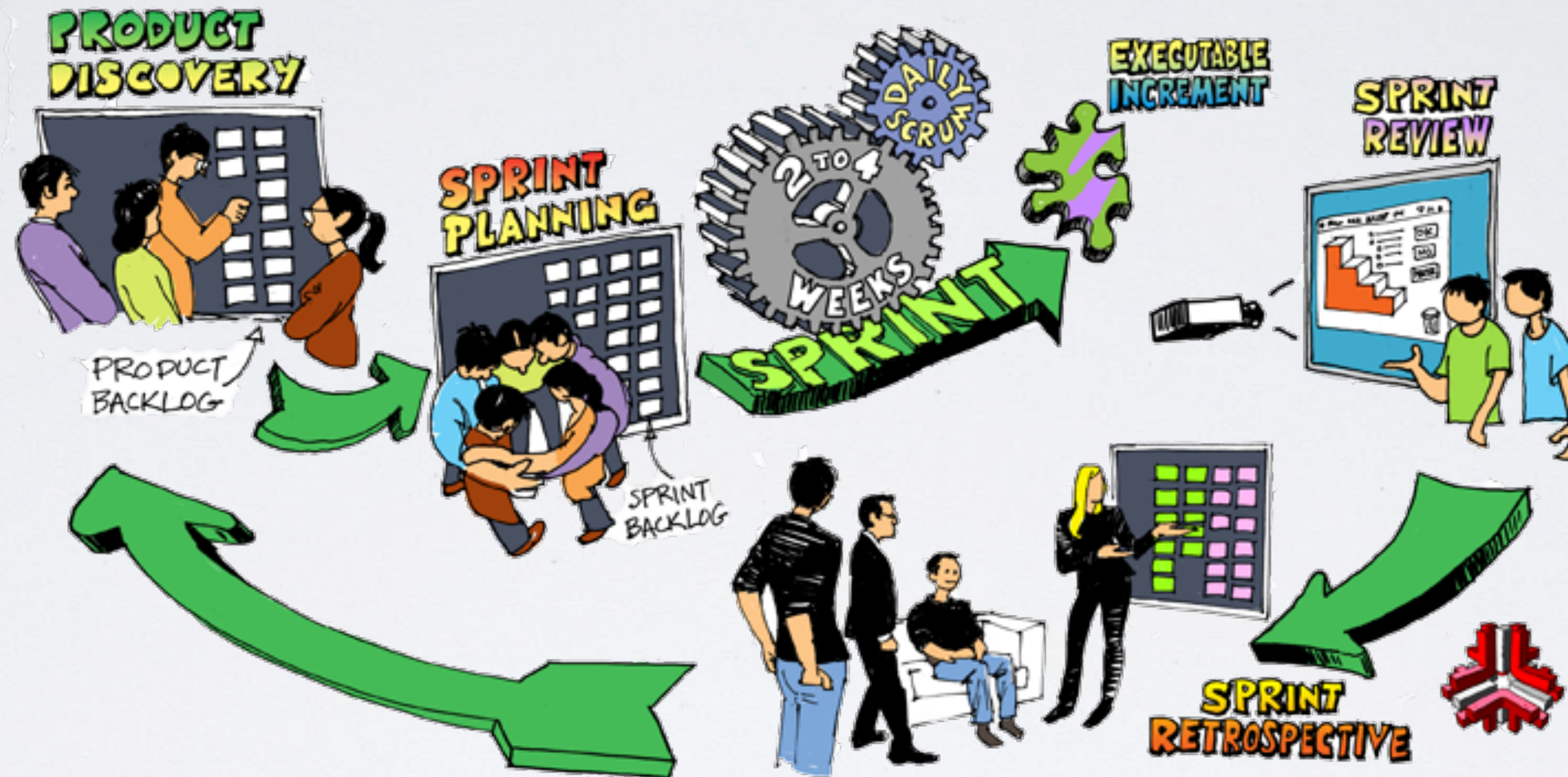


“The problem is never
how to get new, innovative
thoughts into your mind,
but how to get old ones out.”

Dee Hock

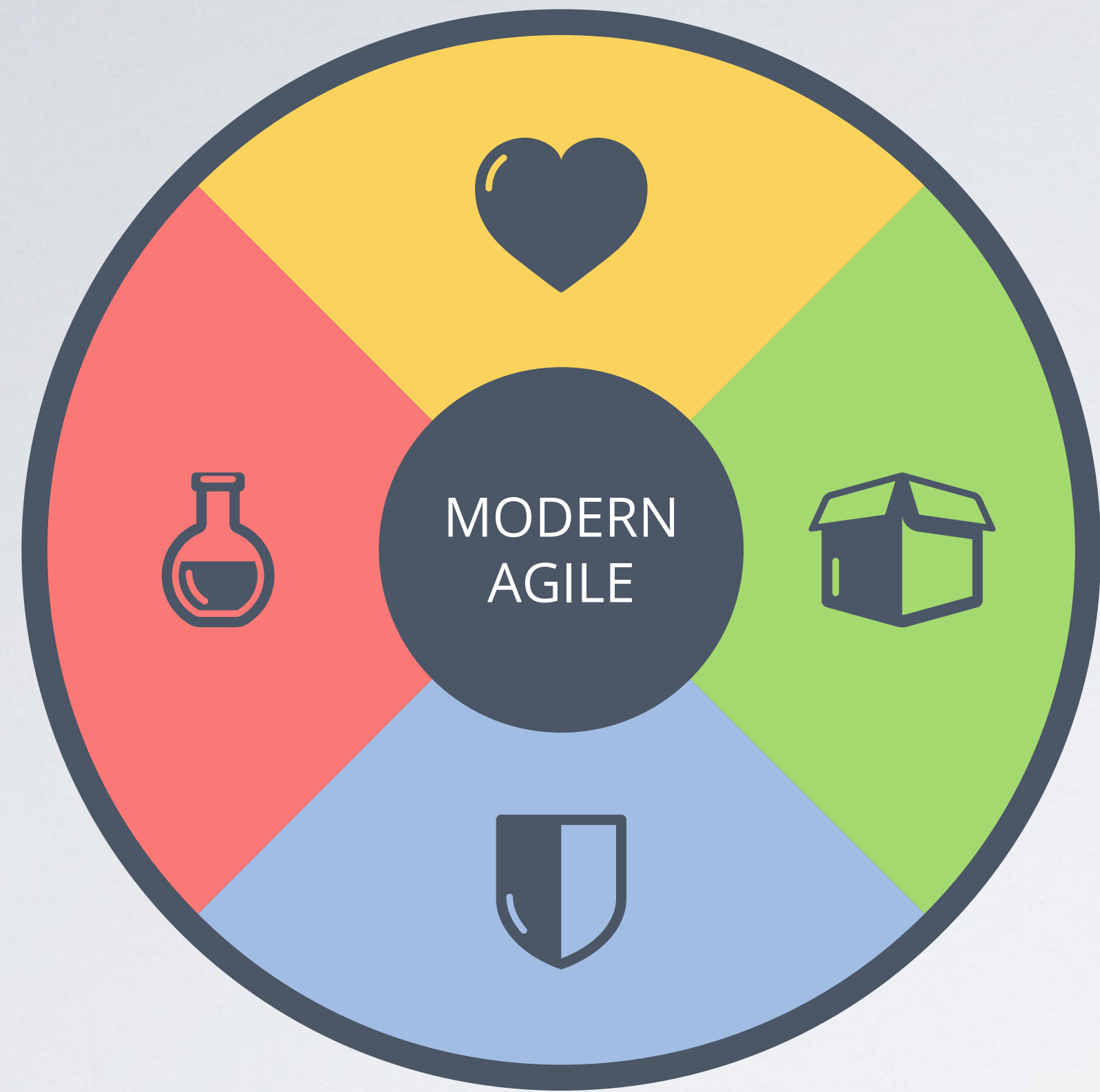


Founder & CEO, Visa



SprintCare Senior Living

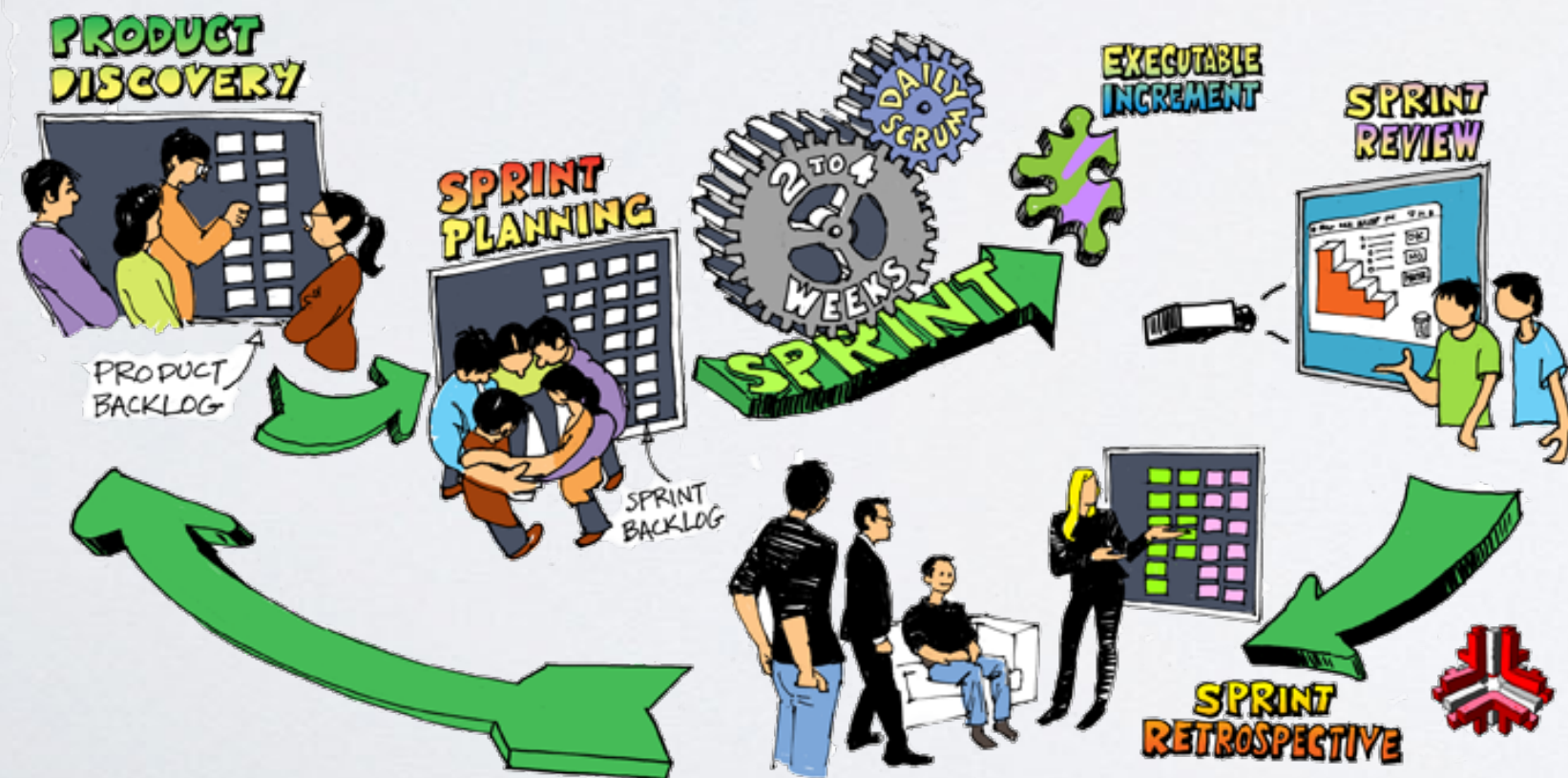




Outcomes

Over

Outputs



Osteria
Francescana

Massimo
Bottura





Five Ages of Parmigiano Reggiano

Photo by Paolo Terzi

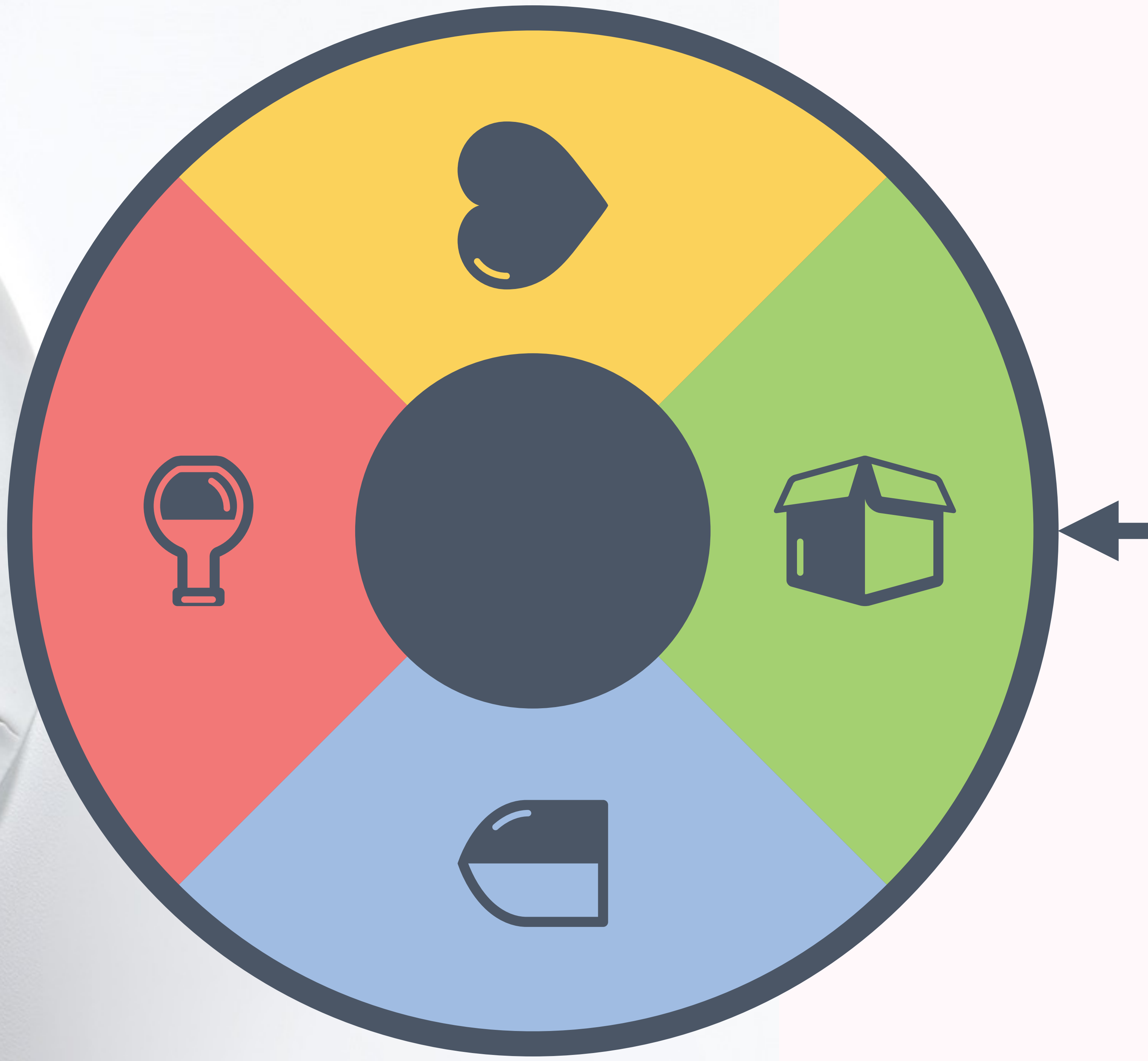
Camouflage





Takahiko
Kondo







人々を
最高にする

January, 1986

The New New Product Development Game



Hirotaka
Takeuchi



Ikujiro
Nonaka



“Top management creates an element of tension in the project team by giving it great freedom to carry out a project of **strategic importance** and by setting **very challenging requirements.**”



Hirotaka
Takeuchi



Ikujiro
Nonaka



“Invent a faster train.”
— Head of Japanese
railway system, 1955

100 km/h?

150 km/h?

250 km/h!!



1964: Tōkaidō Shinkansen



Wow!!



Jack
Welch

O'REILLY®

"Kathy's back, and her new book is simple, brilliant,
and useful. What else do you need to know?"

—Seth Godin, Author, *What To Do When It's Your Turn*

BADASS

Making
Users
Awesome

KATHY SIERRA









“You’ve got to start with the
customer experience and work
backwards to the technology.”



Steve Jobs



Who are we Making Awesome?

Buyers

Evaluators

Auditors

Coworkers

Managers

Users

...

Awesome Outcomes from Cross-Functional Communities

Product Community

PROJECT COMMUNITY PANEL 1

GOLDOWNERS

- KAMRAN - Dir. Quality Assurance & Regulatory Affairs
- ANDREW - Product Technology
- JOE - JOINT VENTURE DIRECTOR
- KEW - THE MAN - Director Product Development
- JOHN - Applied Bio - Software Manager
- SCOTT - Software Manager
- STEVE - application Specialist - manager
- HEATHERS - Technology / user experience Manager

More Customers

- Yira - Research Scientist
- Eva - Research Scientist
- Jeff - Metabolism Specialist
- Tsai - Metabolism Specialist

TEST WRITING

- LAURENCE - writer

FACILITIES

- BRIAN

MANAGERS

- RON - Project Manager
- DALIA - Software Lead / Emergent Coach

PRODUCT TEST

- LEANNE - tester

SOFTWARE QUALITY ASSURANCE

- HARVEY

CUSTOMER SOFTWARE SUPPORT

- Crystal

PROJECT COMMUNITY PANEL A

Customers

- Julie - Product Manager - Hardware
- Lorne - Lead/application Specialist
- Nadia - MET ID application Specialist
- Nick - Software Product Manager
- Gary Impey - Technical Marketing
- Byron - Product Manager / Marketing
- Dan - Applied Biosystems Software Manager
- Carmel - real-world user
- Tom (REMO, CARMEN) - User experience
- Shengping - application assistance

Developers

- Chris - Framework / Emergent Coach
- Rob - Framework
- Ray - Framework
- Shengping - MET ID Developer
- Sidonia - Application Developer
- Hai - Application Developer
- Jim Bohannon - BIOANALYST Developer
- Friedrich - Liaison to ANALYST

IT Support

- Heather R.
- Paul
- Victor

More Customers

- Fiona - Product Manager - Hardware
- Tamara - Product Manager - Hardware
- Christine Dieckman / Merab
- Gerard Hopfgartner / Univ of Geneva
- Metabolism specialists
- Elliot
- Tania
- Louisa
- alisia

Chartering

- Vision
- Mission
- Objectives
- Community
- Agreements
- etc.

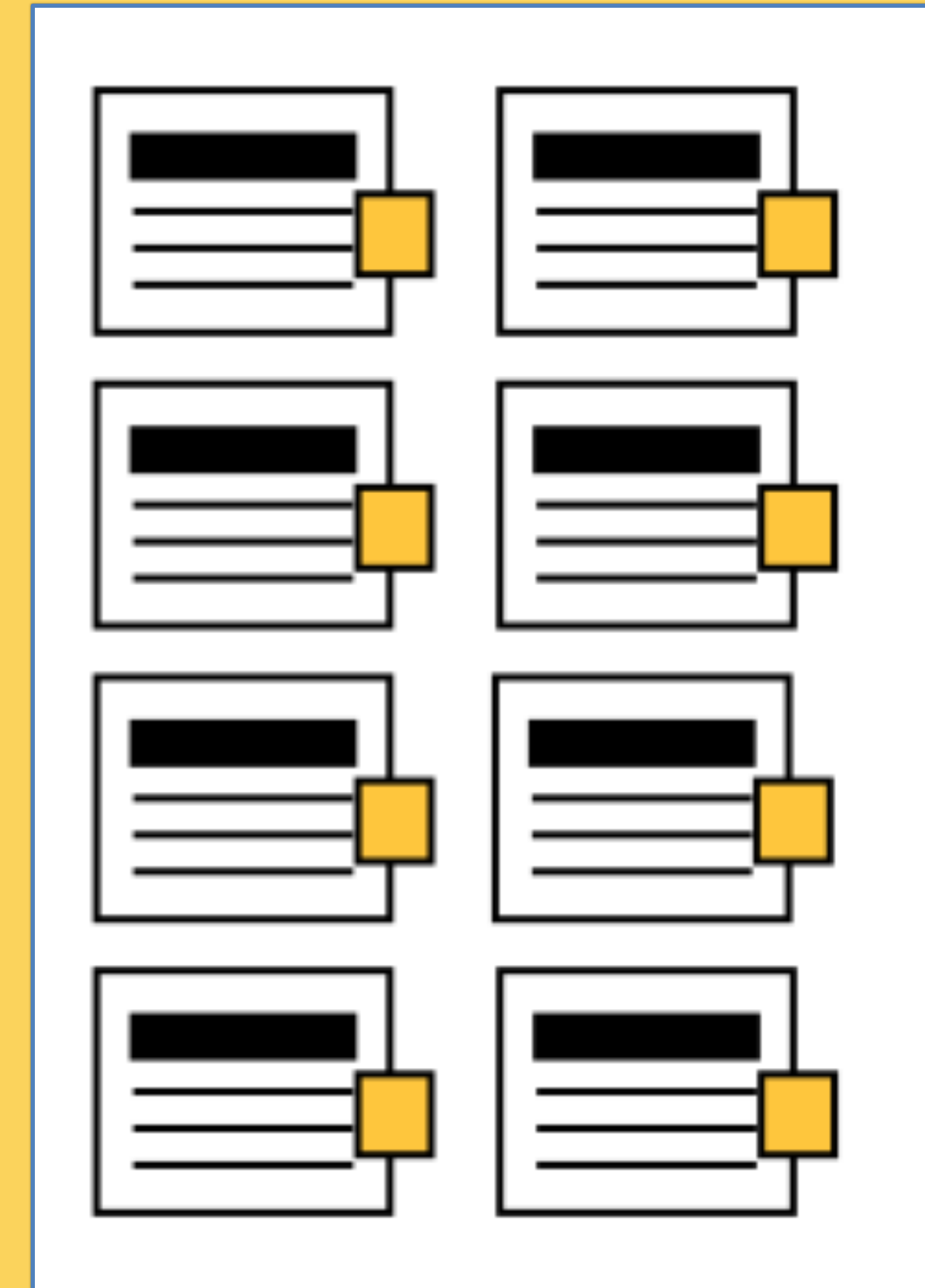
Informs



Fulfills



Release Planning

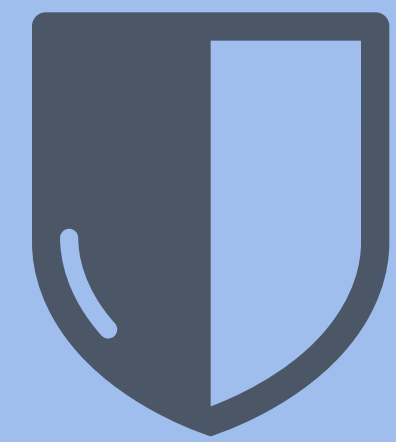


Story Mapping





安全を
前提にする



SITE OUTAGE



Status of Etsy.com

If you're here, it could be because [Etsy's](#) down. Rest assured that we're aware of it, and we'll post info about it right here and [@etsystatus](#) on Twitter.

Site Outage – Thu, Mar 8

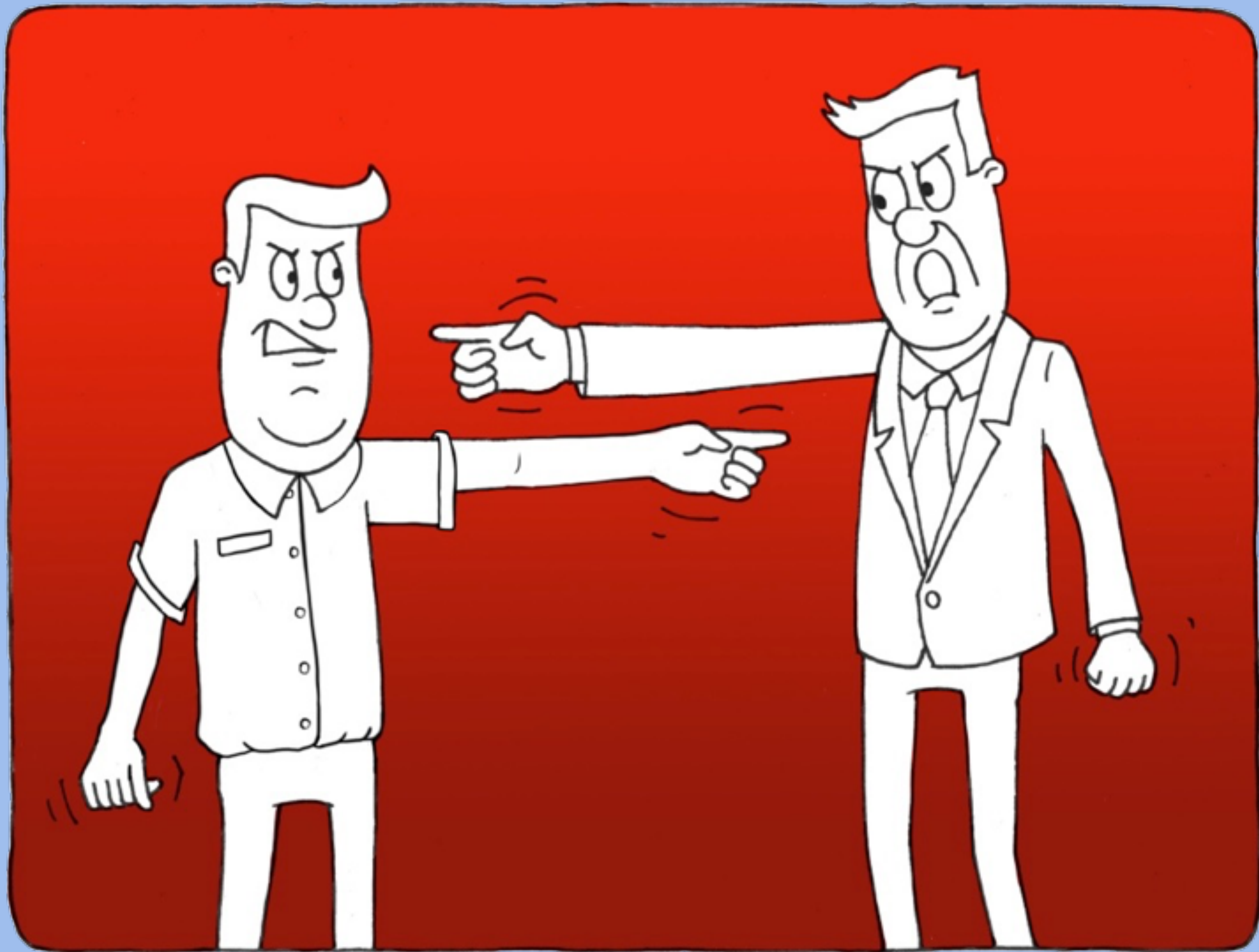
In [Tech Updates](#) on March 8, 2012 by [patrickatetsy](#)

1:50 PM EST: We are experiencing a site outage and working to remediate it. We apologize for the inconvenience.

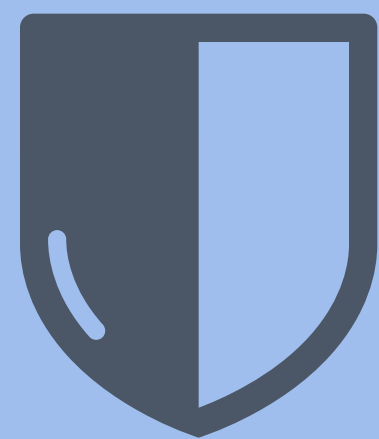
2:03 PM EST: We have traced the outage to a database change and are taking the appropriate steps to alleviate the issue.

2:23 PM EST: There is a long-running query blocking the site from loading that we are working to bypass right now.

2:30 PM EST: Some of the databases have recovered, and we are going through to clear the remainder.



”People are not afraid
of **failure**, they’re **afraid**
of **blame.**”



SETH
GODIN

Etsy



How I Fired Myself



Myles Recny

@recborg

recovering hacker - philosophy grad -
product/strategy/BD at Palantir

"This, is a *monumental*
f**k up. You're gonna cost
us millions in revenue."

“Never place a worker
only **one defense away**
from failure.”

— Todd Conklin

**If you have a culture of
fear, none of your fancy
practices or processes
will help you.**

@JoshuaKerievsky

MODERN AGILE





slack



A credit has been added to your Slack account

Today 1 team member became inactive in Industrial Logic on Slack

Since the total headcount of active members decreased by 1, we've added a credit of \$59.18 to your balance. (That's the prorated amount you had prepaid for 1 member between now and April 20, 2017, on your current plan.)

1

Psychological Safety

Team members feel safe to take risks and be vulnerable in front of each other.

2

Dependability

Team members get things done on time and meet Google's high bar for excellence.

3

Structure & Clarity

Team members have clear roles, plans, and goals.

Psychologically Safe Meetings

Encourage Everyone
to Contribute

Listen to
One Another

Review/Repeat
People's Points

Avoid Dominating
or Interrupting

Be Caring, Curious & Nonjudgmental



Safety is a Prerequisite

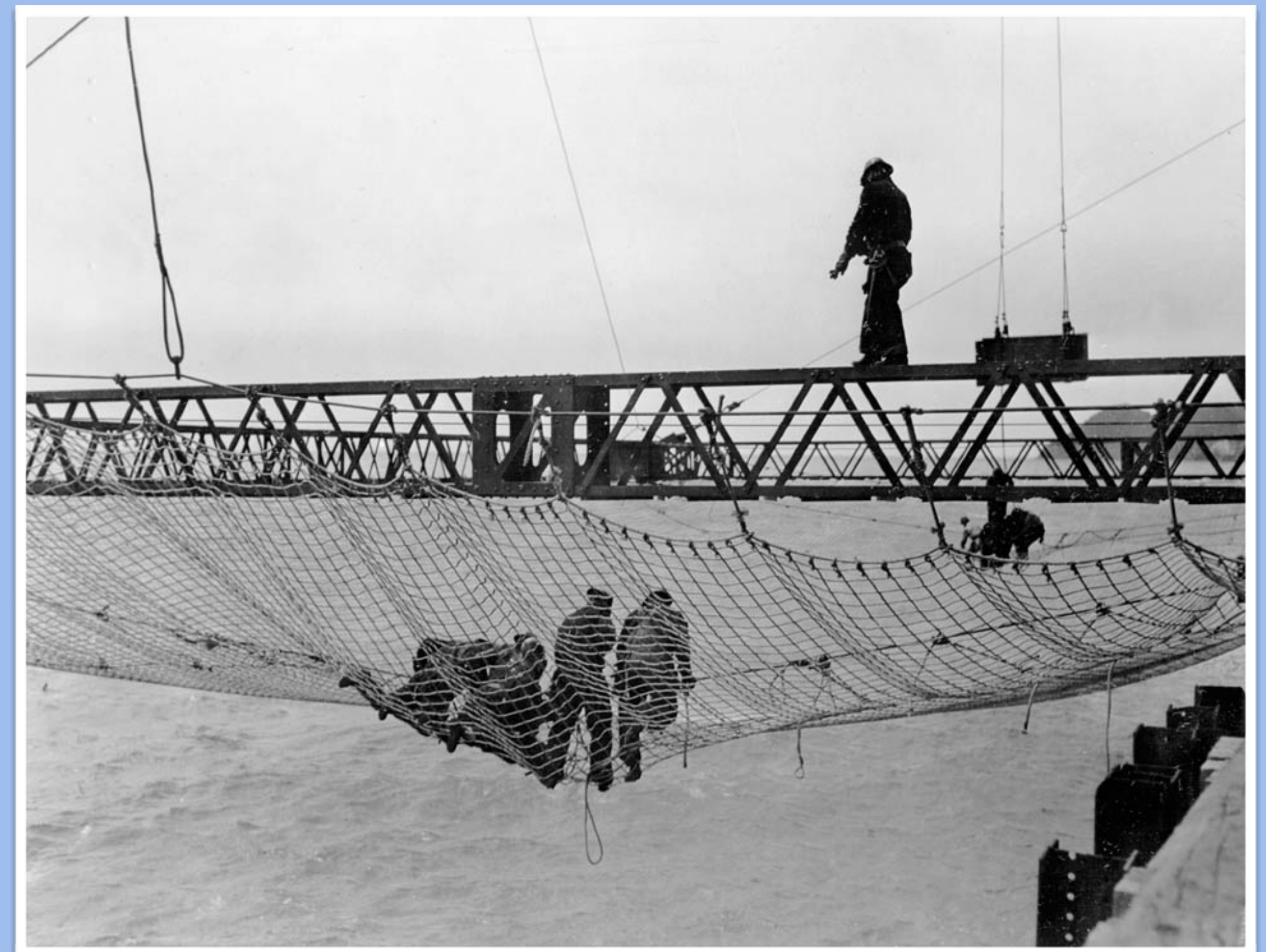


Finished after 44.444 seconds
Runs: 989/989 (16 ignored) Errors: 0 Failures: 0

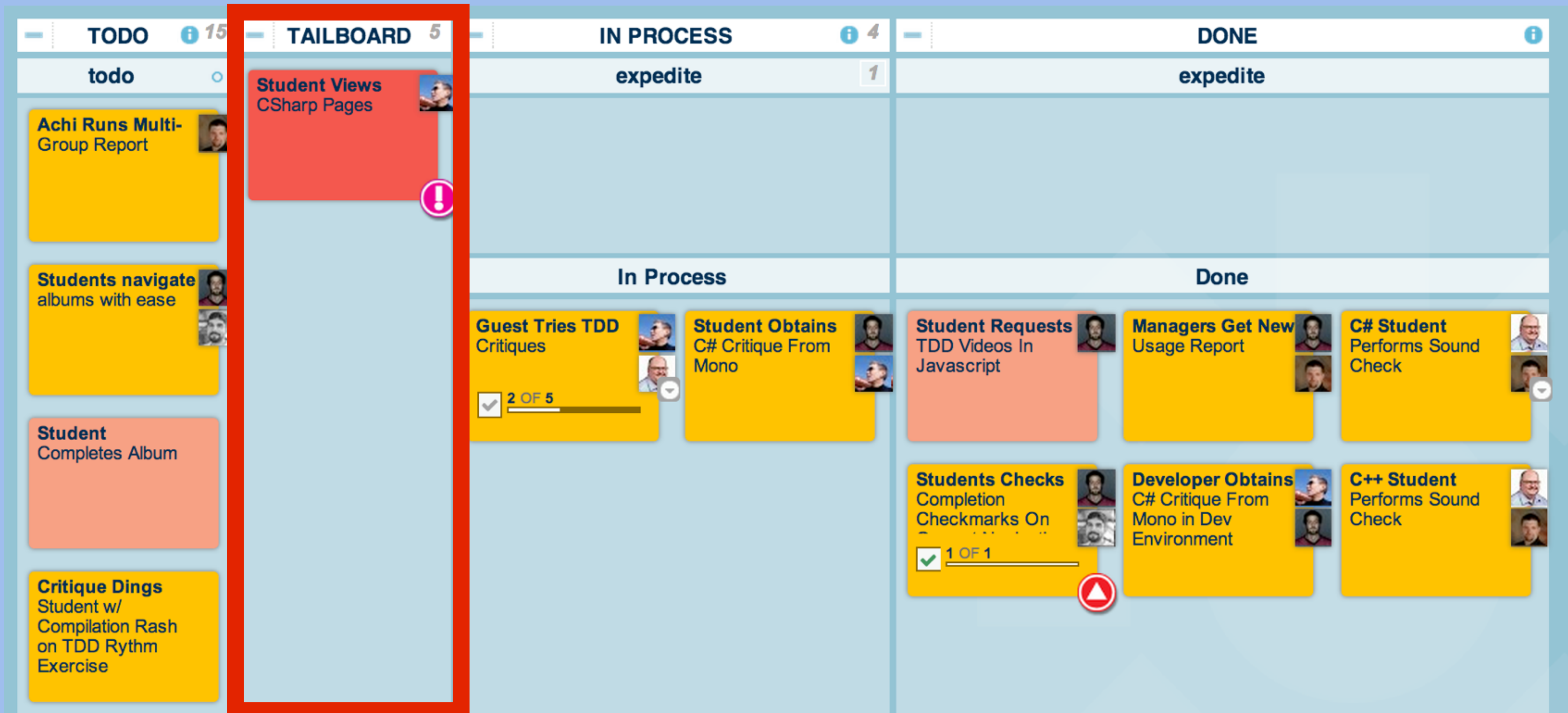
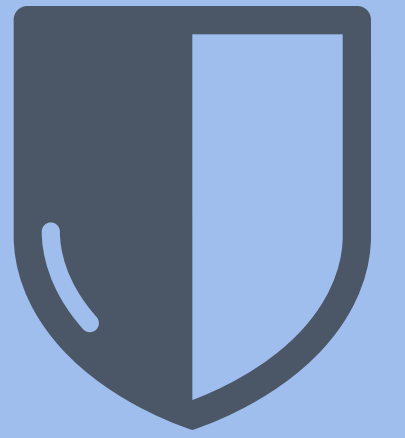
Finished after 114.482 seconds
Runs: 139/139 Errors: 0 Failures: 0

Finished after 106.6 seconds
Runs: 93/93 (5 ignored) Errors: 0 Failures: 0

- com.industriallogic.analysis.CppAnalyzerTest [Runner: JUnit 4] (1.380)
- com.industriallogic.exercisechecker.CppGccExerciseCheckerTest [Runner: JUnit 4] (0.9)
- com.industriallogic.render.IncludedTrackOrPageWriterTest [Runner: JUnit 4] (0.9)
- com.industriallogic.analysis.CSharpAnalyzerTest [Runner: JUnit 4] (0.9)
- com.industriallogic.action.upload.UploadLabArchiveActionTest [Runner: JUnit 4] (0.9)
- com.industriallogic.analysis.CSharpMSTestAnalyzerTest [Runner: JUnit 4] (0.9)
- com.industriallogic.storytests.MicrotestingLabUploadValidationTest [Runner: JUnit 4] (0.9)
- com.industriallogic.analysis.JavaAnalyzerTest [Runner: JUnit 4] (4.443)
- com.industriallogic.analysis.JavaMicrotestAnalyzerSecurityTest [Runner: JUnit 4] (0.9)



Tailboarding



The image shows a Kanban board with four columns: TODO (15 items), TAILBOARD (5 items), IN PROCESS (4 items), and DONE (4 items). The TAILBOARD column is highlighted with a red border. It contains a red card titled "Student Views CSharp Pages" with a pink exclamation mark icon. The IN PROCESS column has a sub-header "expedite" with a count of 1. Below it, the "In Process" section contains two yellow cards: "Guest Tries TDD Critiques" (2 OF 5) and "Student Obtains C# Critique From Mono". The DONE column has a sub-header "expedite" and a "Done" section with six cards: "Student Requests TDD Videos In Javascript", "Managers Get New Usage Report", "C# Student Performs Sound Check", "Students Checks Completion Checkmarks On", "Developer Obtains C# Critique From Mono in Dev Environment", and "C++ Student Performs Sound Check". A red triangle icon is located at the bottom of the "Students Checks Completion Checkmarks On" card.

Stop Work Authority

Stop any work or behavior you deem unsafe to yourself or others.

STOP

Be safe.

Please help protect our:



Health



Time



Money



Information



Relationships




Reputation

Safety unlocks high performance. You will never be penalized for stopping unsafe work or speaking up about hazards or injuries.

MODERNAGILE.ORG





A man with a beard and short hair, wearing a dark polo shirt, is speaking into a microphone. He is gesturing with his hands. The background is dark, and the scene is lit from the side.

**Safety is a basic
human need and a
key to unlocking
high performance.**

@JoshuaKerievsky

MODERN AGILE





高速に
実験&学習する

MODE
AGIL

“Learn more,
earn more.”

Warren
Buffett



Business
Magnate

MultiLearning

“Team members engage in a continual process of trial and error to narrow down the number of alternatives that they must consider.”



Hirotaka
Takeuchi



Ikujiro
Nonaka



“I don't start new tours in arenas. I perform 40 - 50 shows in a small, local club to get ready for a tour.”



Chris Rock

RETROSPECTIVE TIMELINE



Photo by @blakefate



THE

PHONE

“We’re working on
much bigger failures
right now.”

Jeff Bezos



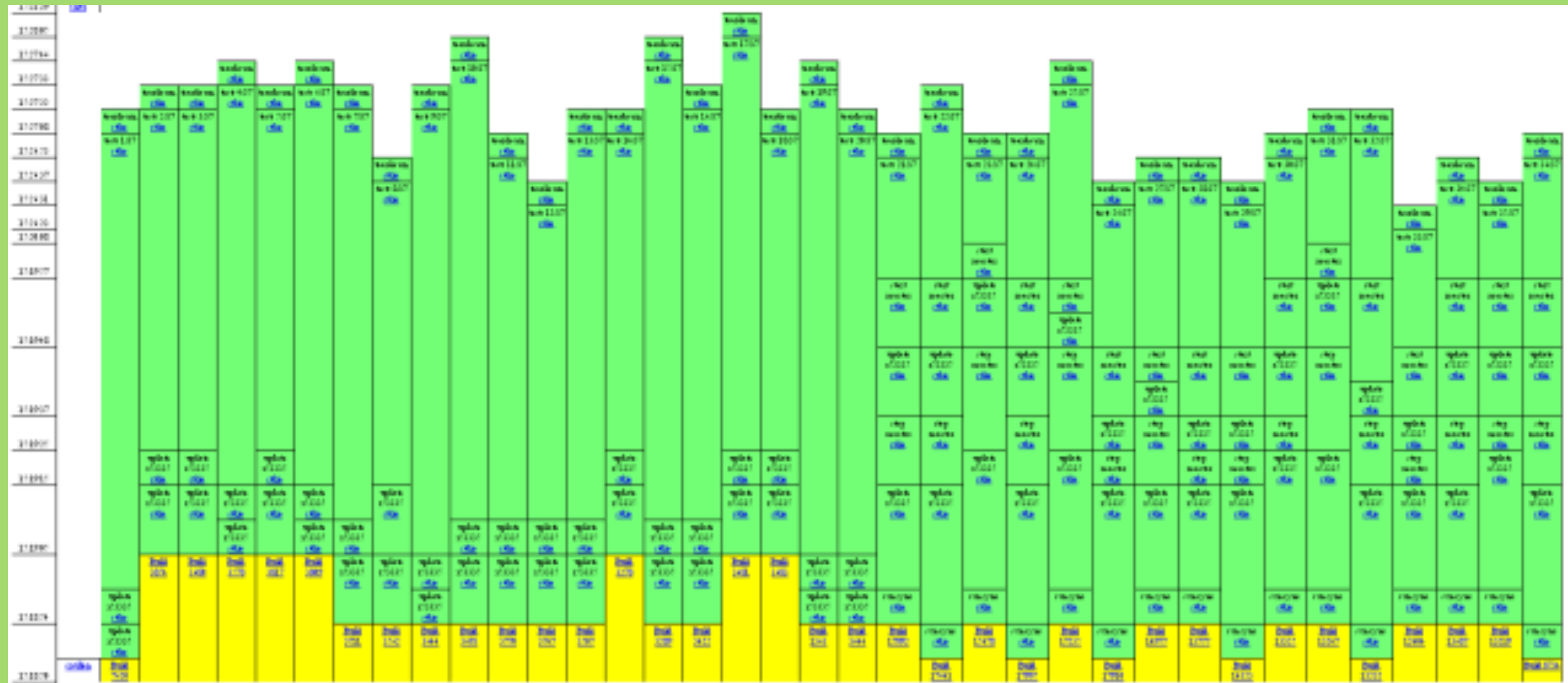
CEO, Amazon

MODERN
AGILE



継続的に
価値を届ける

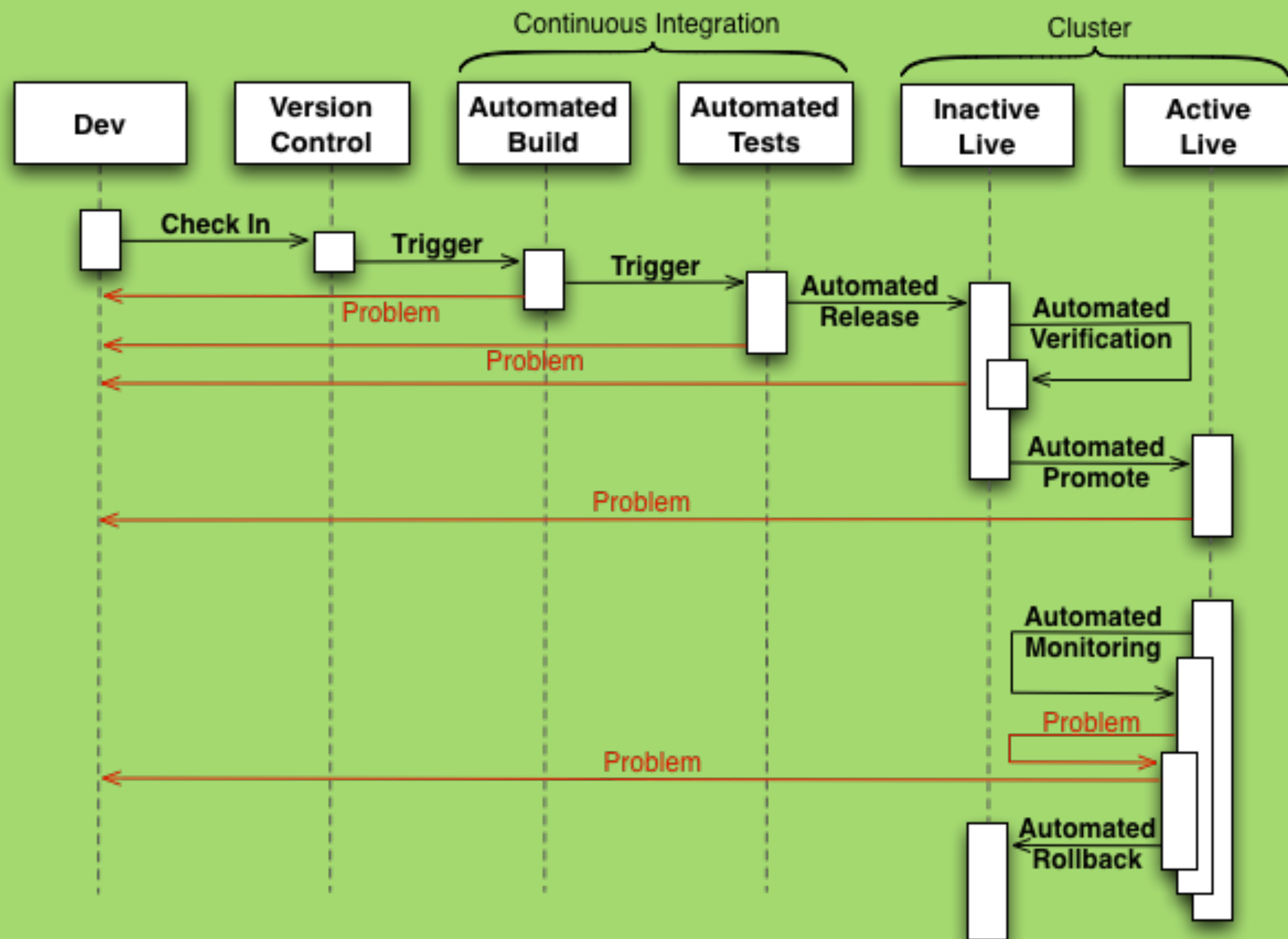
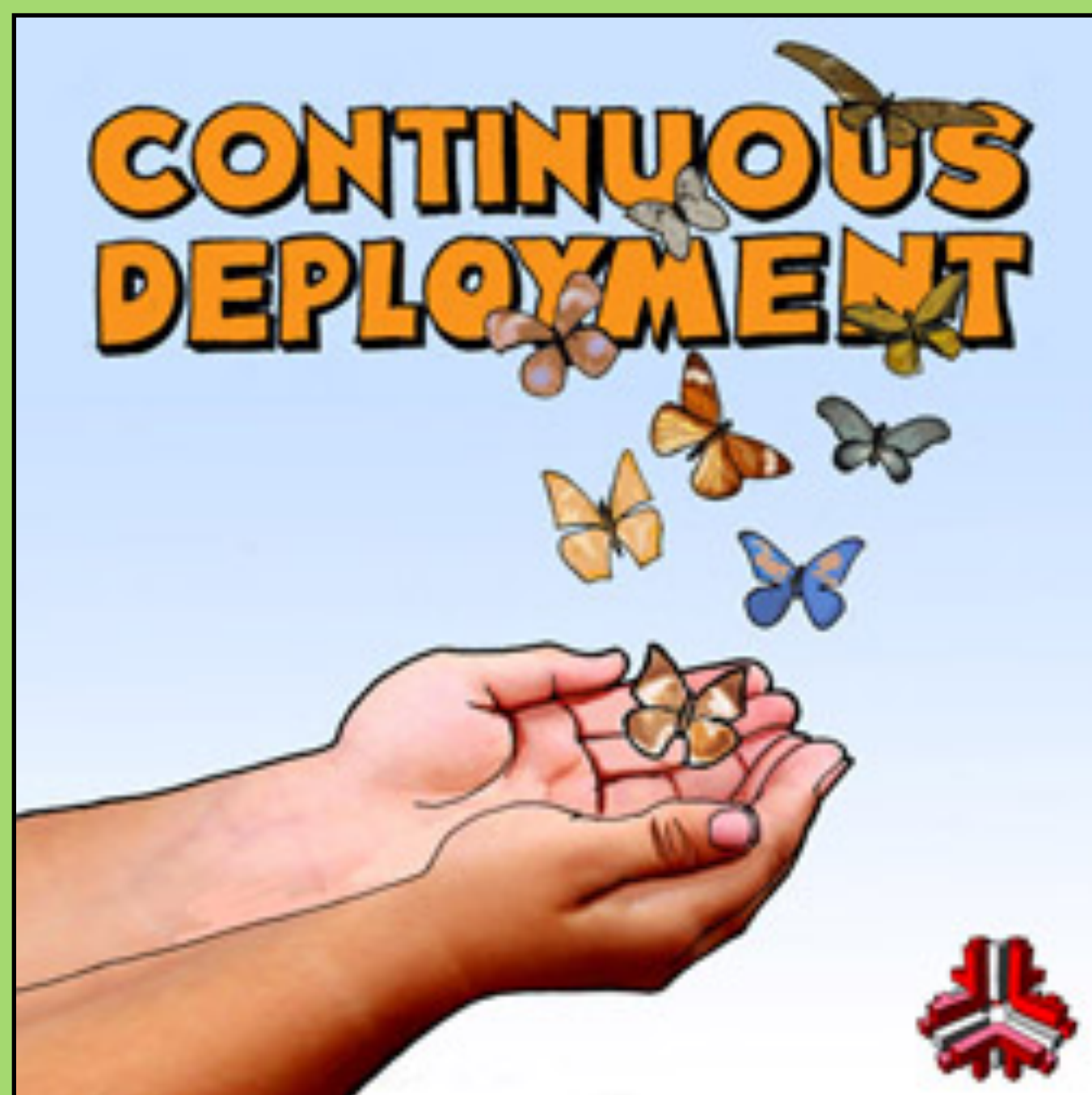
Doing The Impossible 50 Times A Day



Tests running on 36 machines at IMVU



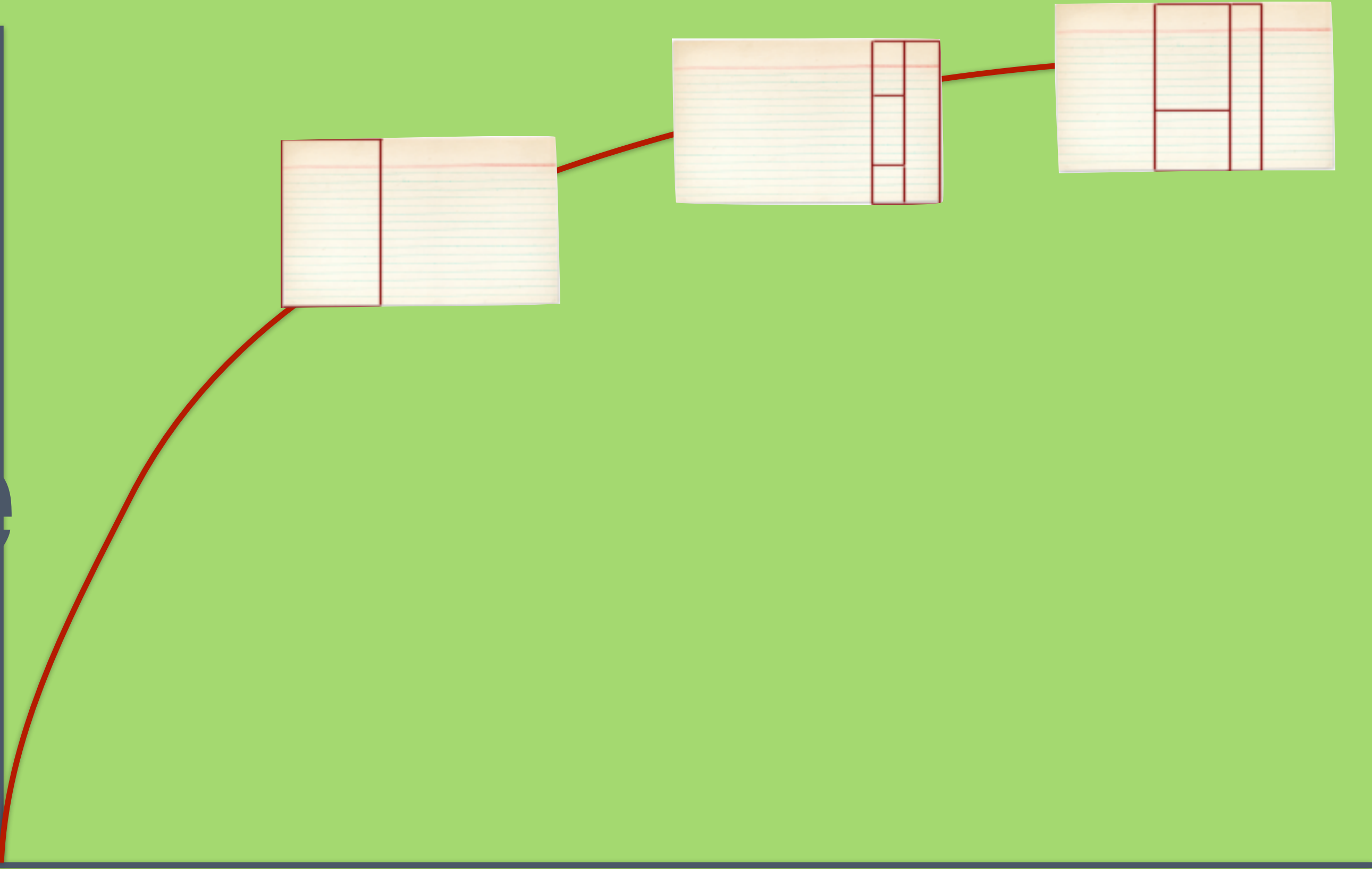
Make It Safe To Deploy



Evolutionary Design



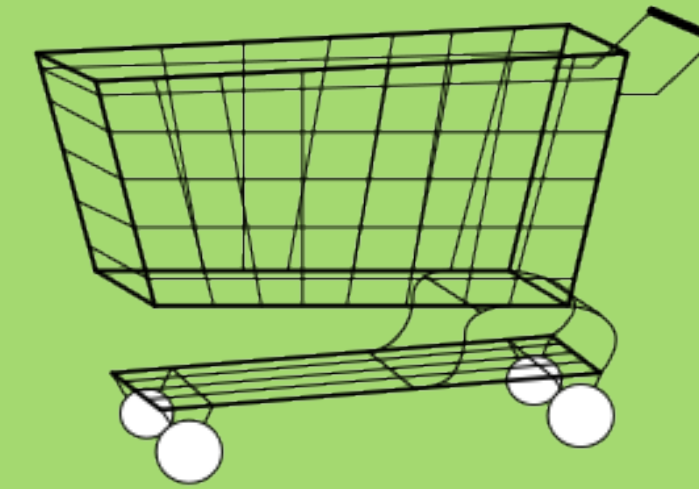
Value



Time

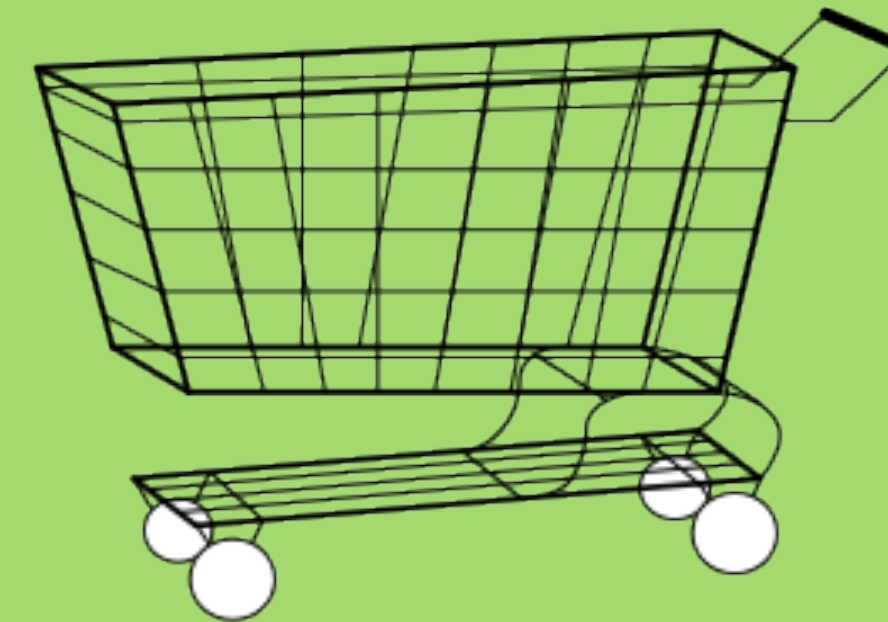
Fran Adds Items To Cart

Don't calculate sales tax (for now), make checkout be free (first cut).



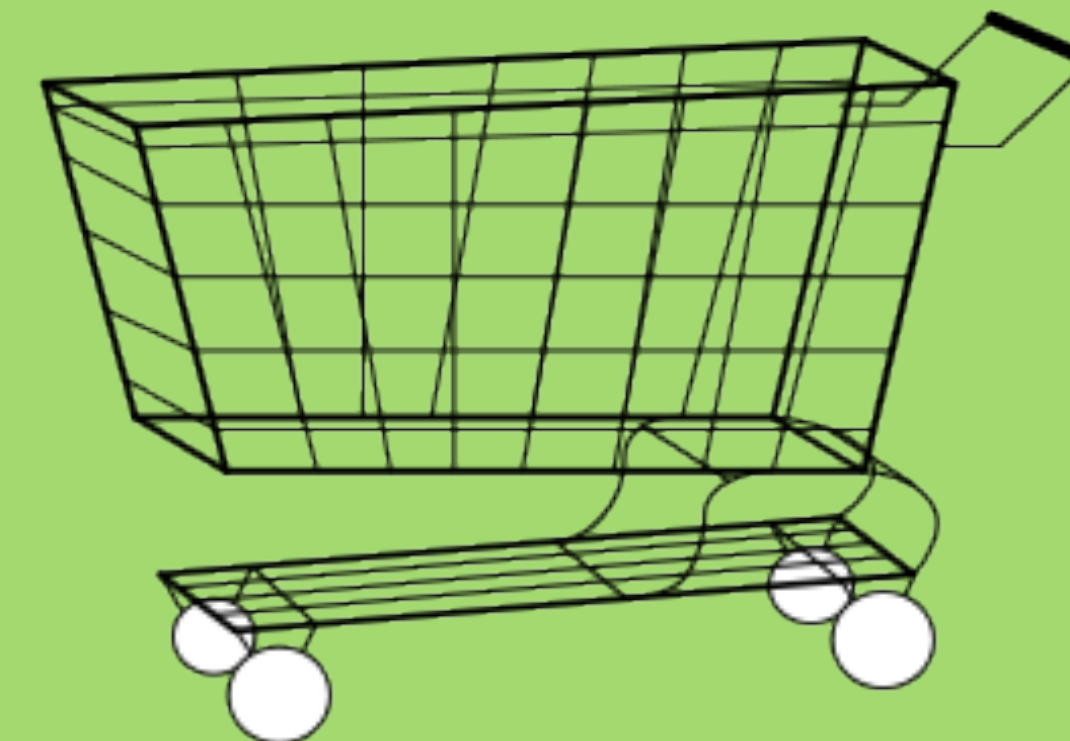
Fran Adds/Removes Items In Cart

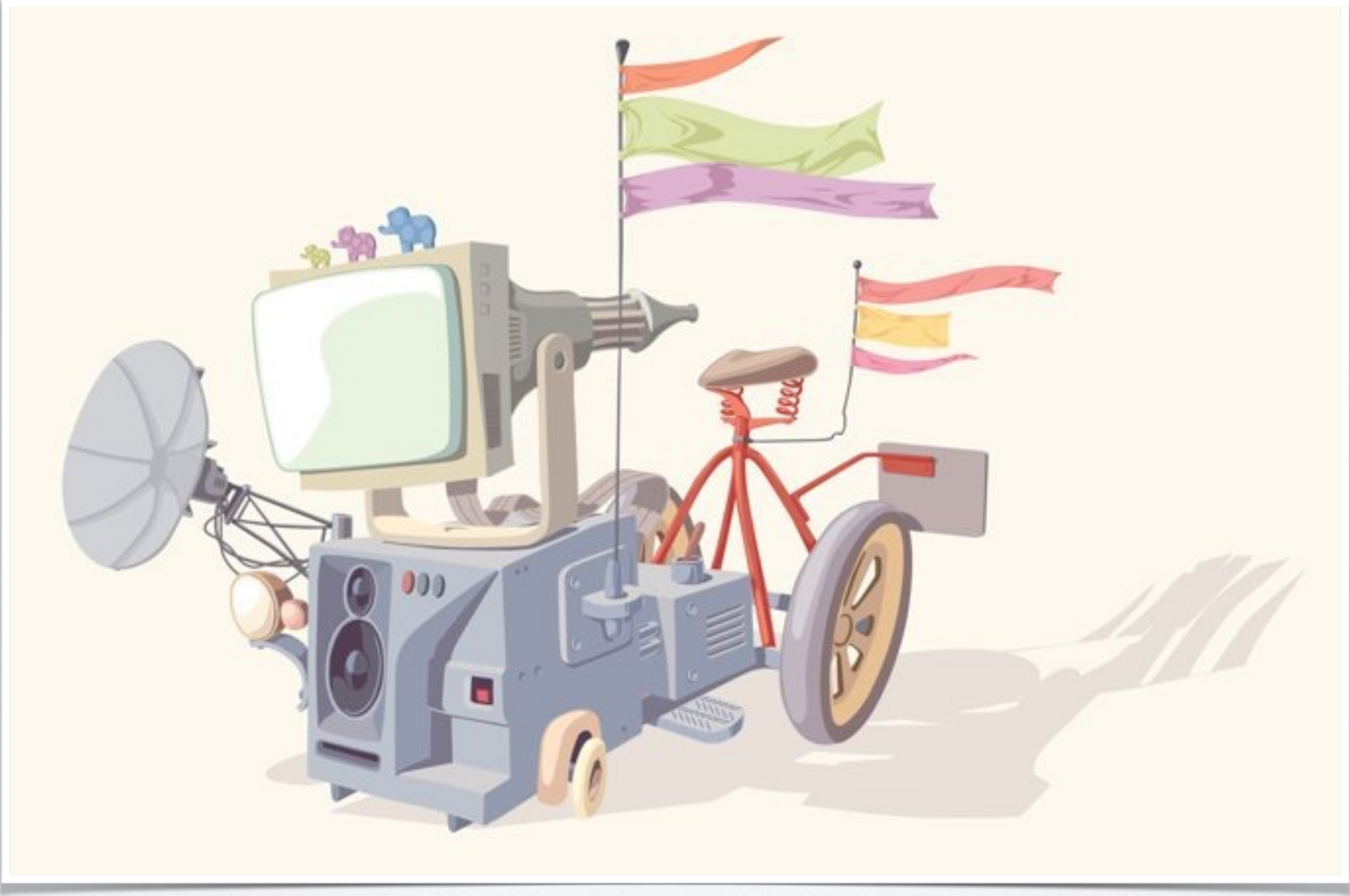
Calculate US sales tax, support checkout with Visa only, basic fraud detection.



Fran Adds/Removes Items In Cart

Calculate US sales tax, support all major credit cards, excellent fraud detection, release to subset of web traffic.





Recognizing People



Executioner
5 points



Extreme Focus
3 points



Fairy Godmother
3 points



Fashionista
2 points



Got It Done
2 points



Great Idea
2 points



Firefighter
4 points



Firewall
2 points



Flexibility
2 points



Good Judgment
5 points



Great Service
4 points



Growth
2 points

The Manifesto for Agile Software Development

Customer over contract
Collaboration negotiation



Make People
Awesome



Deliver Value
Continuously

**Working
Software**

over
comprehensive
documentation

**Responding
to Change**

over
following
a plan

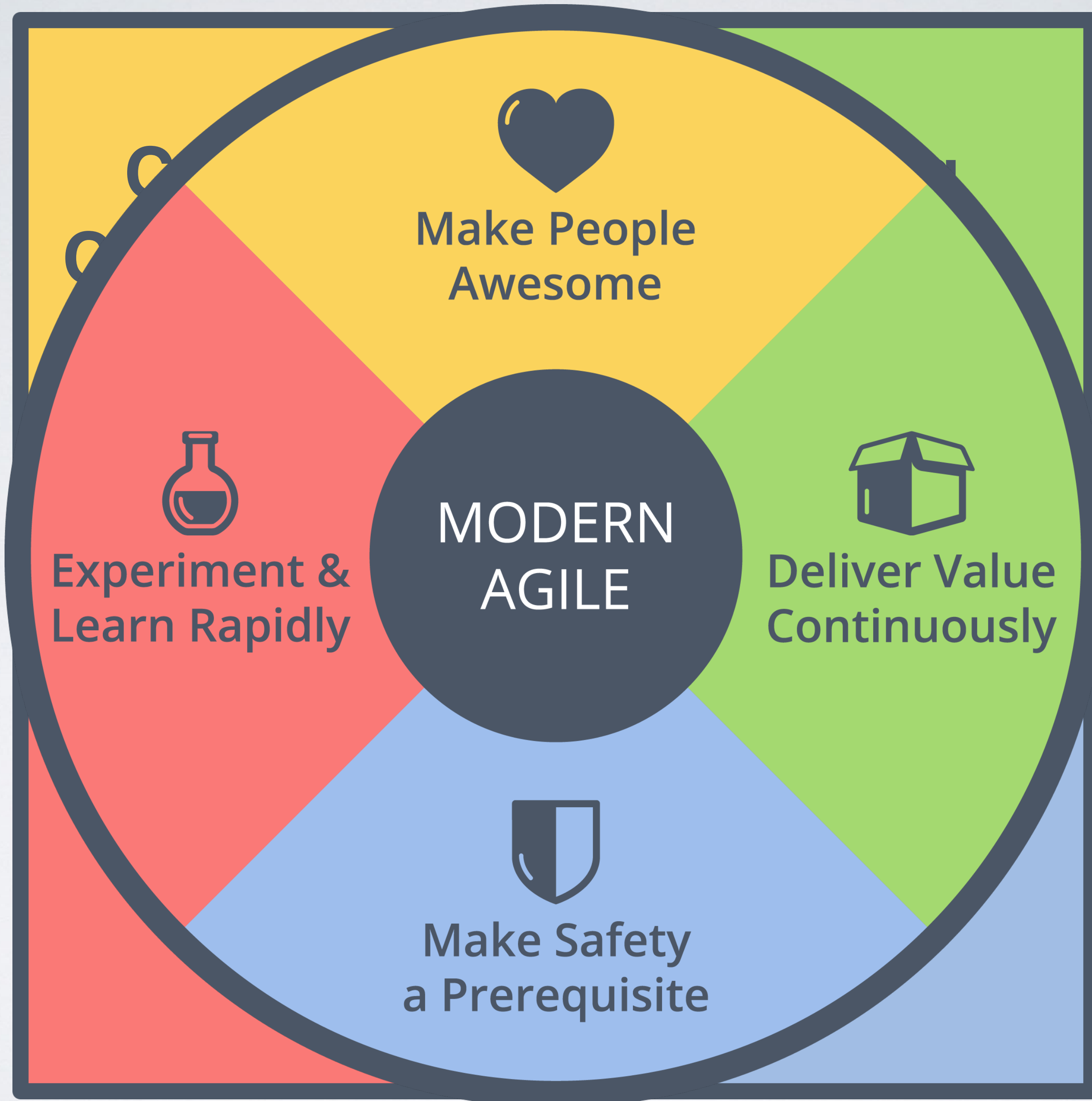


**Experiment &
Learn Rapidly**

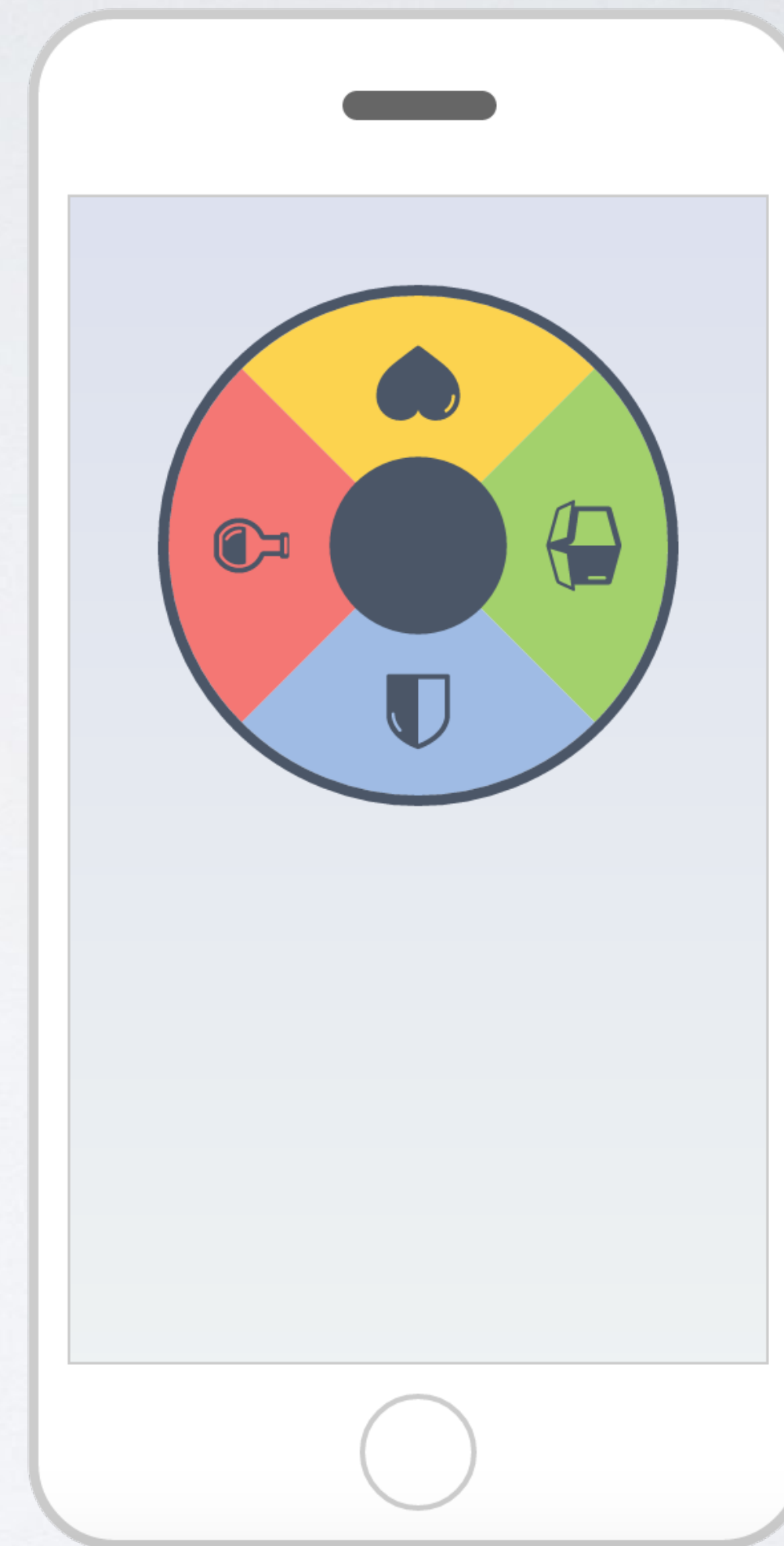
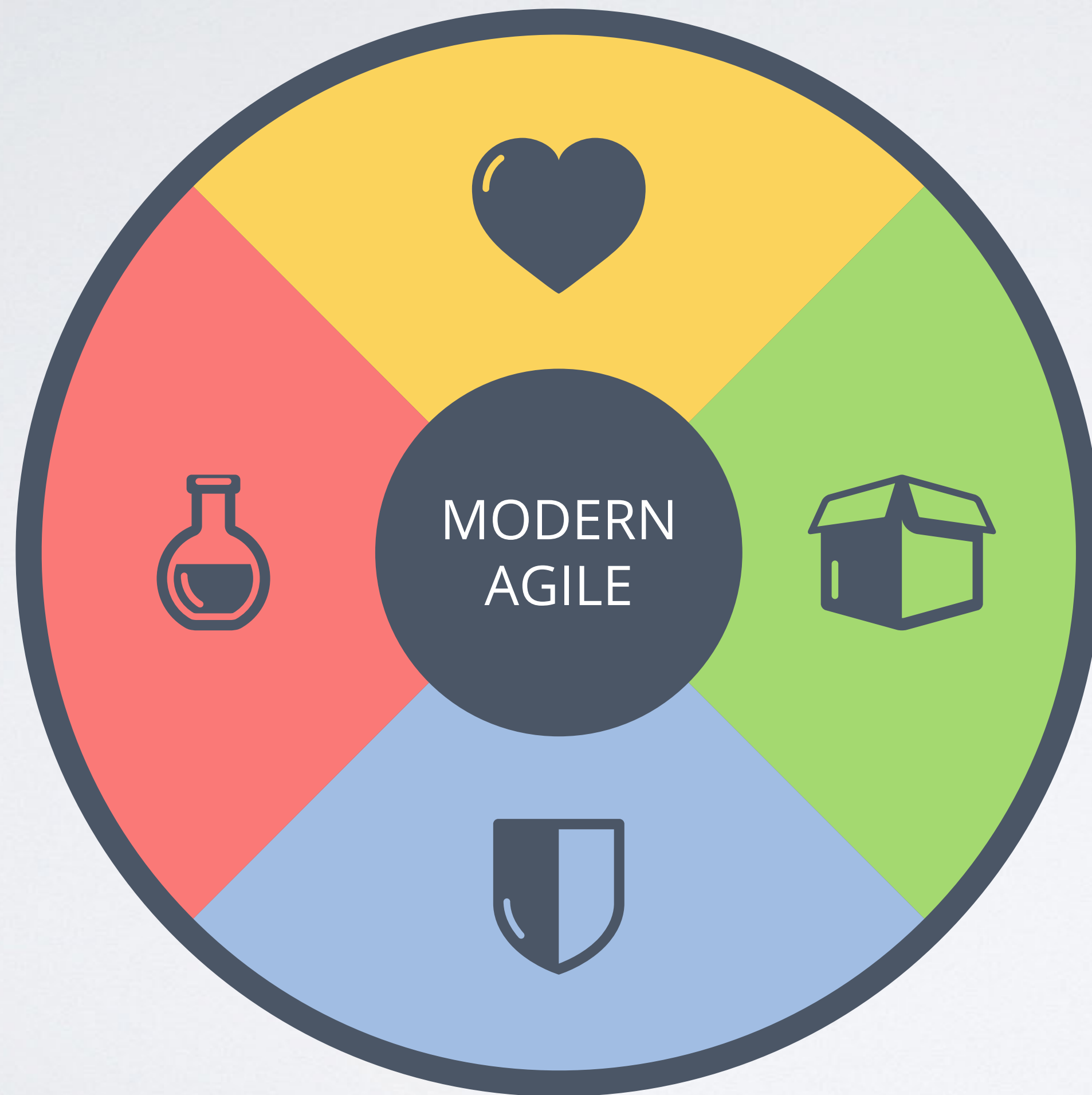


Make Safety
a Prerequisite

Individuals over processes
& **Interactions** and tools



ModernAgile.org

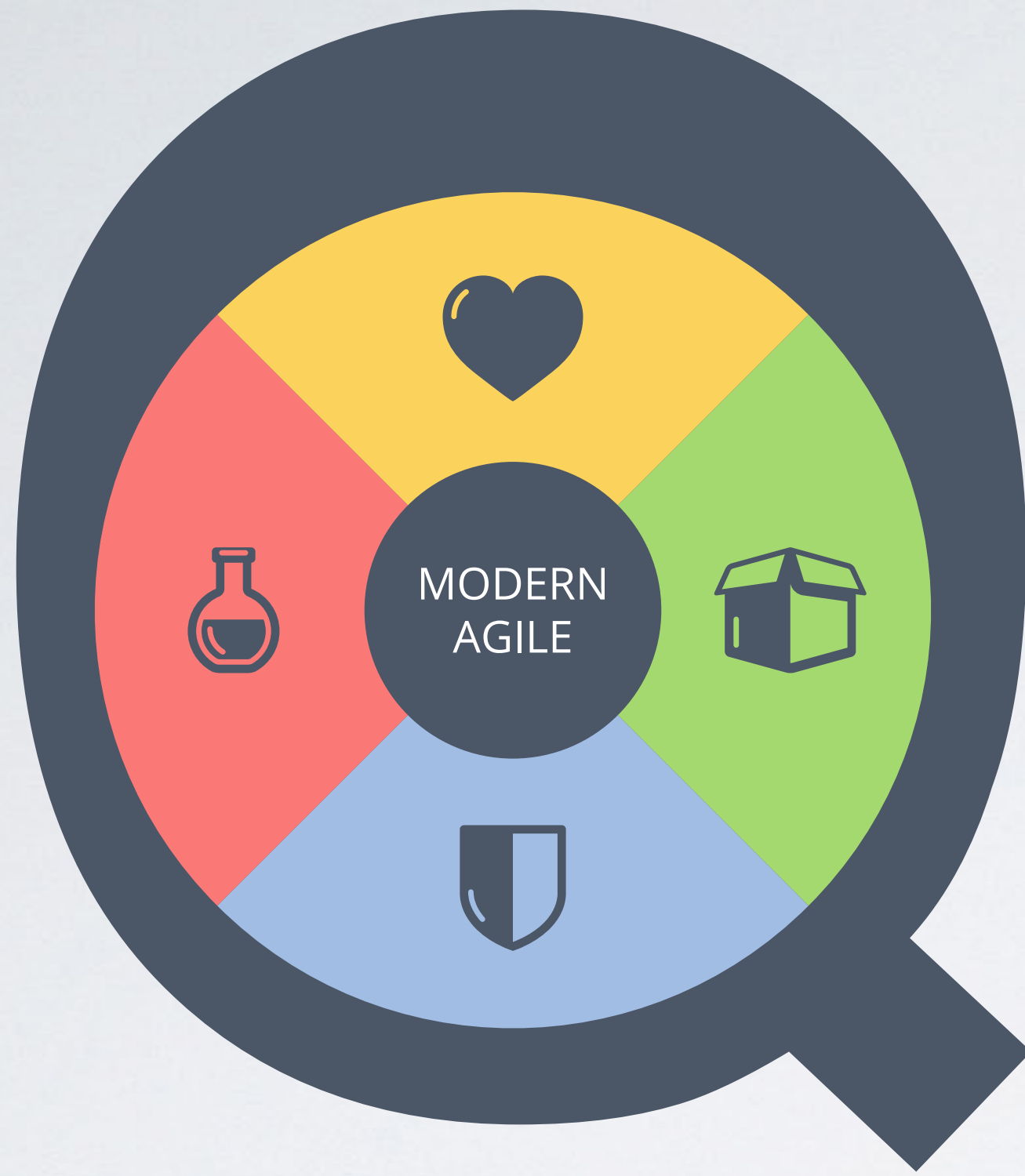


THE

#

MODERNAGILE

SHOW



+ A



Joshua Kerievsky
CEO, Industrial Logic
@JoshuaKerievsky

